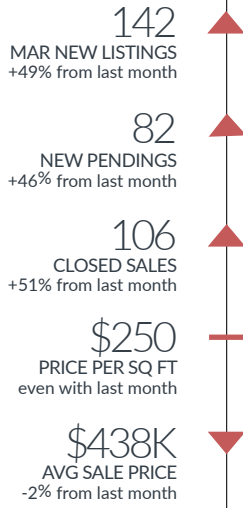
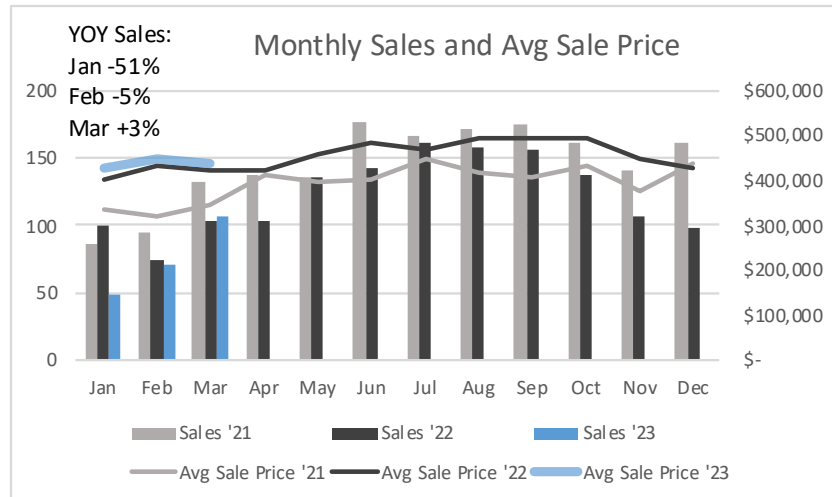


Grand Traverse County

MONTHLY



Closed Sales



Closed Sales By Property Type

Property Type		Jan '23	Feb '23	Mar '23	YTD '23 vs.	
					'21	'22
All Combined	Sales	49	70	106	25%	-19%
	Avg Price	\$428,345	\$447,852	\$437,841	34%	5%
Waterfront	Sales	5	4	8	0%	-35%
	Avg Price	\$910,980	\$1,563,830	\$873,375	95%	52%
Non-Waterfront	Sales	39	53	72	34%	-7%
	Avg Price	\$379,462	\$396,017	\$410,036	23%	-2%
Condo	Sales	5	13	26	7%	-41%
	Avg Price	\$327,000	\$315,800	\$380,827	40%	4%

Closed Sales by Price Range

Price Range		Jan '23	Feb '23	Mar '23	YTD '23 vs.	
					'21	'22
All Combined	Sales	49	70	106	25%	-19%
	\$/SF	\$217	\$251	\$250	37%	3%
	Avg Price	\$428,345	\$447,852	\$437,841	34%	5%
<\$300k	Sales	16	24	24	-42%	-42%
	\$/SF	\$170	\$198	\$174	13%	1%
\$300k-\$600k	Sales	27	39	67	166%	13%
	\$/SF	\$207	\$237	\$234	32%	1%
>\$600k	Sales	6	7	15	40%	-43%
	\$/SF	\$291	\$339	\$344	50%	9%

Data source: NGLR MLS