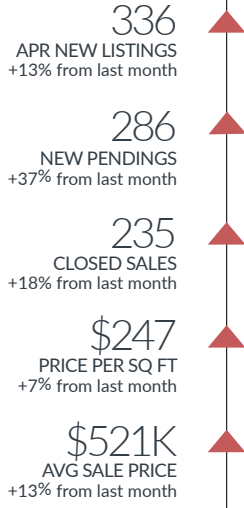
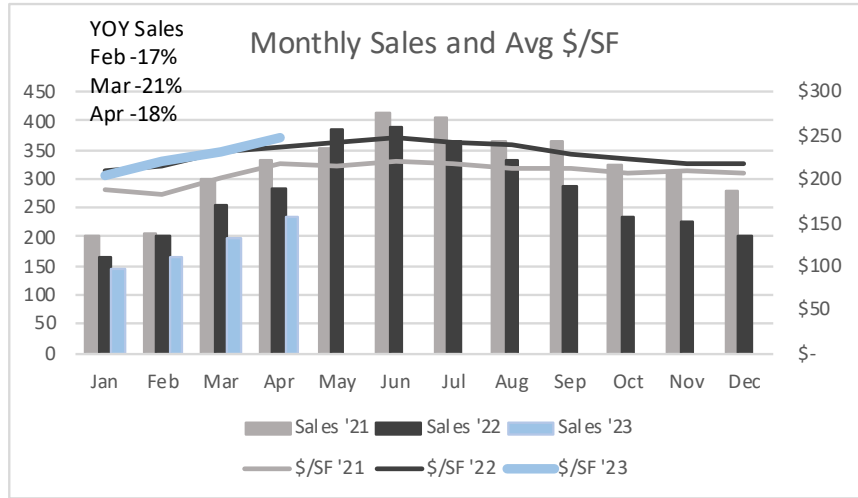


# Washtenaw County Single Family

## MONTHLY



## Closed Sales



| All Price Ranges |           |           |           |           |           |       |
|------------------|-----------|-----------|-----------|-----------|-----------|-------|
|                  | Feb '23   | Mar '23   | Apr '23   | YTD       |           |       |
|                  |           |           |           | '22       | '23       | (+/-) |
| Listings Taken   | 193       | 297       | 336       | 1,234     | 1,015     | -18%  |
| New Pending      | 171       | 209       | 286       | 1,014     | 845       | -17%  |
| Closed Sales     | 166       | 199       | 235       | 902       | 744       | -18%  |
| Price/SF         | \$221     | \$231     | \$247     | \$225     | \$229     | 2%    |
| Avg Price        | \$422,680 | \$461,030 | \$520,959 | \$445,834 | \$453,161 | 2%    |
| <\$300k          |           |           |           |           |           |       |
|                  | Feb '23   | Mar '23   | Apr '23   | YTD       |           |       |
|                  |           |           |           | '22       | '23       | (+/-) |
| Listings Taken   | 41        | 53        | 78        | 357       | 220       | -38%  |
| New Pending      | 48        | 50        | 58        | 334       | 224       | -33%  |
| Closed Sales     | 56        | 54        | 42        | 283       | 209       | -26%  |
| Price/SF         | \$177     | \$171     | \$170     | \$161     | \$171     | 6%    |
| \$300k-\$600k    |           |           |           |           |           |       |
|                  | Feb '23   | Mar '23   | Apr '23   | YTD       |           |       |
|                  |           |           |           | '22       | '23       | (+/-) |
| Listings Taken   | 105       | 146       | 182       | 620       | 533       | -14%  |
| New Pending      | 88        | 117       | 160       | 486       | 457       | -6%   |
| Closed Sales     | 87        | 104       | 133       | 438       | 400       | -9%   |
| Price/SF         | \$216     | \$221     | \$232     | \$216     | \$220     | 2%    |
| >\$600k          |           |           |           |           |           |       |
|                  | Feb '23   | Mar '23   | Apr '23   | YTD       |           |       |
|                  |           |           |           | '22       | '23       | (+/-) |
| Listings Taken   | 47        | 98        | 76        | 257       | 262       | 2%    |
| New Pending      | 35        | 42        | 68        | 194       | 164       | -15%  |
| Closed Sales     | 23        | 41        | 60        | 181       | 135       | -25%  |
| Price/SF         | \$271     | \$277     | \$288     | \$280     | \$281     | 1%    |

Data source: Realcomp MLS using Great Lakes Repository Data.