

# Grand Traverse County

## MONTHLY

203  
SEP NEW LISTINGS  
+2% from last month

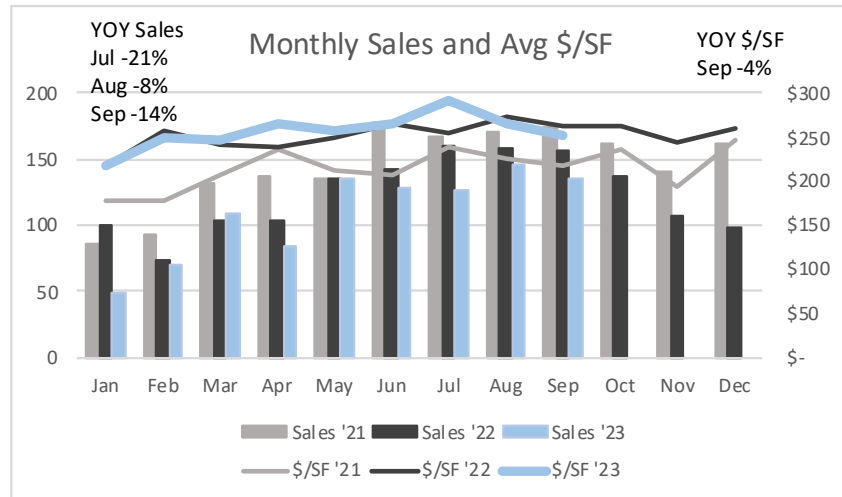
93  
NEW PENDINGS  
-36% from last month

136  
CLOSED SALES  
-7% from last month

\$252  
PRICE PER SQ FT  
-5% from last month

\$484K  
AVG SALE PRICE  
-4% from last month

### Closed Sales



### Closed Sales By Property Type

Property Type		Jul '23	Aug '23	Sep '23	YTD '23 vs.	
					'21	'22
All Combined	Sales	127	146	136	-10%	-13%
	Avg Price	\$568,791	\$505,253	\$483,702	26%	8%
Waterfront	Sales	22	22	22	-13%	-8%
	Avg Price	\$1,060,932	\$1,074,927	\$934,467	41%	16%
Non-Waterfront	Sales	78	97	80	-10%	-10%
	Avg Price	\$433,623	\$395,353	\$402,301	21%	3%
Condo	Sales	27	27	34	-11%	-24%
	Avg Price	\$558,270	\$435,902	\$383,562	26%	11%

### Closed Sales by Price Range

Price Range		Jul '23	Aug '23	Sep '23	YTD '23 vs.	
					'21	'22
All Combined	Sales	127	146	136	-10%	-13%
	\$/SF	\$293	\$266	\$252	22%	3%
	Avg Price	\$568,791	\$505,253	\$483,702	26%	8%
<\$350k	Sales	39	62	54	-41%	-26%
	\$/SF	\$210	\$185	\$206	12%	-3%
\$350k-\$700k	Sales	65	60	64	29%	-4%
	\$/SF	\$256	\$224	\$241	14%	-1%
>\$700k	Sales	23	24	18	47%	-1%
	\$/SF	\$416	\$429	\$323	12%	6%

Data source: NGLR MLS