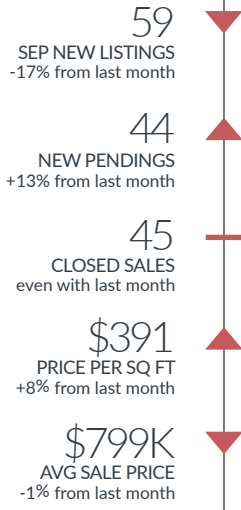
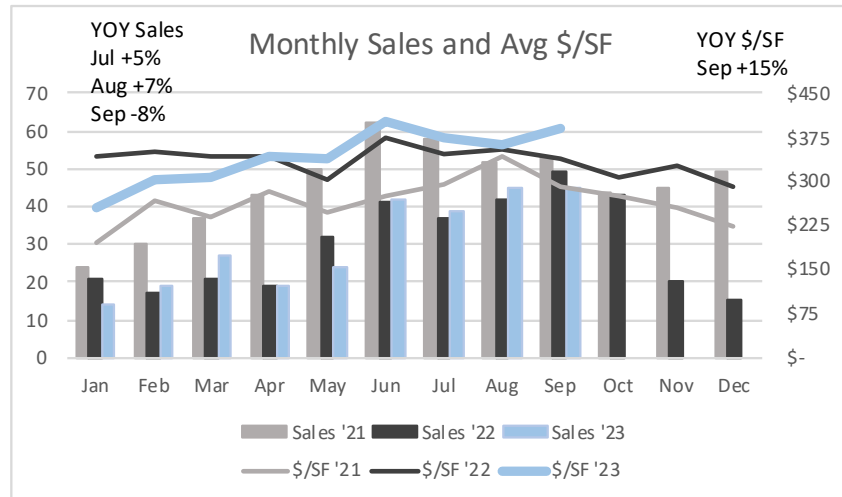


Leelanau County

MONTHLY



Closed Sales



Closed Sales By Property Type

Property Type		Jul '23	Aug '23	Sep '23	YTD '23 vs.	
					'21	'22
All Combined	Sales	39	45	45	-23%	-2%
	Avg Price	\$847,400	\$809,856	\$798,785	31%	-3%
Waterfront	Sales	11	15	13	-21%	12%
	Avg Price	\$1,559,927	\$1,212,667	\$1,764,447	25%	-14%
Non-Waterfront	Sales	22	25	19	-7%	-7%
	Avg Price	\$588,200	\$645,701	\$444,132	20%	0%
Condo	Sales	6	5	13	-47%	-5%
	Avg Price	\$491,500	\$422,200	\$351,462	55%	6%

Closed Sales by Price Range

Price Range		Jul '23	Aug '23	Sep '23	YTD '23 vs.	
					'21	'22
All Combined	Sales	39	45	45	-23%	-2%
	\$/SF	\$374	\$363	\$391	30%	3%
	Avg Price	\$847,400	\$809,856	\$798,785	31%	-3%
<\$500k	Sales	14	14	22	-44%	-12%
	\$/SF	\$241	\$180	\$206	32%	7%
\$500k-\$1m	Sales	17	22	15	-3%	19%
	\$/SF	\$307	\$325	\$340	12%	7%
>\$1m	Sales	8	9	8	26%	-13%
	\$/SF	\$587	\$652	\$642	10%	6%