

OCT 2023  
WAS HOUSING REPORT

# Washtenaw County

Single-Family Homes

## MONTHLY

294  
SEP NEW LISTINGS  
-21% from last month

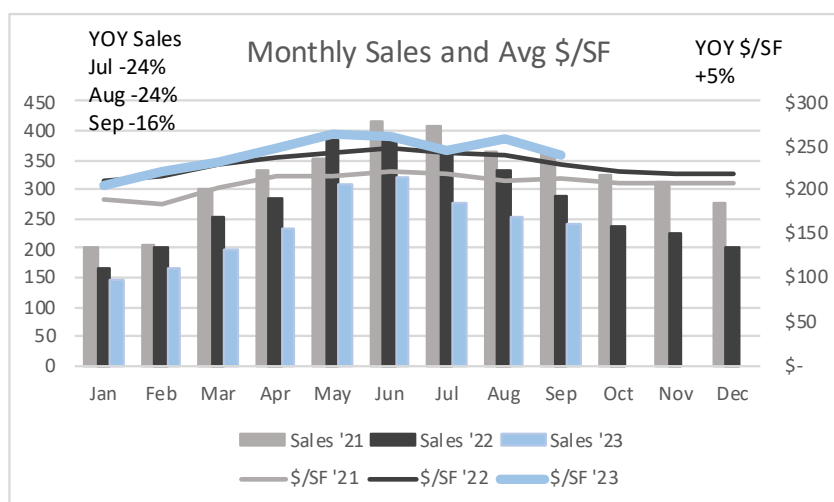
245  
NEW PENDING  
-5% from last month

242  
CLOSED SALES  
-5% from last month

\$239  
PRICE PER SQ FT  
-7% from last month

\$459K  
AVG SALE PRICE  
-7% from last month

### Closed Sales



### All Price Ranges

|                      | Jul '23   | Aug '23   | Sep '23   | YTD       |           |       |
|----------------------|-----------|-----------|-----------|-----------|-----------|-------|
|                      |           |           |           | '22       | '23       | (+/-) |
| Listings Taken       | 301       | 374       | 294       | 3,387     | 2,712     | -20%  |
| New Pending          | 269       | 257       | 245       | 2,707     | 2,249     | -17%  |
| Closed Sales         | 277       | 255       | 242       | 2,661     | 2,149     | -19%  |
| Price/SF             | \$243     | \$258     | \$239     | \$235     | \$245     | 4%    |
| Avg Price            | \$481,177 | \$496,306 | \$459,154 | \$460,608 | \$484,834 | 5%    |
| <b>&lt;\$300k</b>    |           |           |           |           |           |       |
|                      | Jul '23   | Aug '23   | Sep '23   | YTD       |           |       |
|                      |           |           |           | '22       | '23       | (+/-) |
| Listings Taken       | 78        | 84        | 71        | 918       | 595       | -35%  |
| New Pending          | 55        | 71        | 56        | 811       | 546       | -33%  |
| Closed Sales         | 54        | 56        | 60        | 691       | 496       | -28%  |
| Price/SF             | \$182     | \$192     | \$174     | \$169     | \$176     | 4%    |
| <b>\$300k-\$600k</b> |           |           |           |           |           |       |
|                      | Jul '23   | Aug '23   | Sep '23   | YTD       |           |       |
|                      |           |           |           | '22       | '23       | (+/-) |
| Listings Taken       | 165       | 199       | 151       | 1,714     | 1,437     | -16%  |
| New Pending          | 153       | 136       | 142       | 1,379     | 1,225     | -11%  |
| Closed Sales         | 156       | 146       | 128       | 1,404     | 1,161     | -17%  |
| Price/SF             | \$236     | \$233     | \$229     | \$224     | \$229     | 2%    |
| <b>&gt;\$600k</b>    |           |           |           |           |           |       |
|                      | Jul '23   | Aug '23   | Sep '23   | YTD       |           |       |
|                      |           |           |           | '22       | '23       | (+/-) |
| Listings Taken       | 58        | 91        | 72        | 755       | 680       | -10%  |
| New Pending          | 61        | 50        | 47        | 517       | 478       | -8%   |
| Closed Sales         | 67        | 146       | 54        | 566       | 492       | -13%  |
| Price/SF             | \$273     | \$332     | \$287     | \$286     | \$298     | 4%    |

Data source: Realcomp MLS using Great Lakes Repository Data.