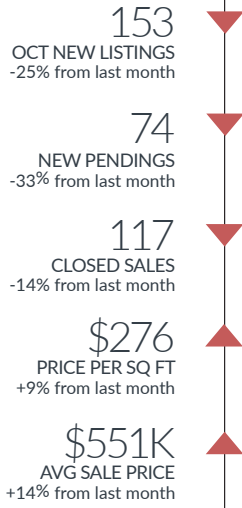
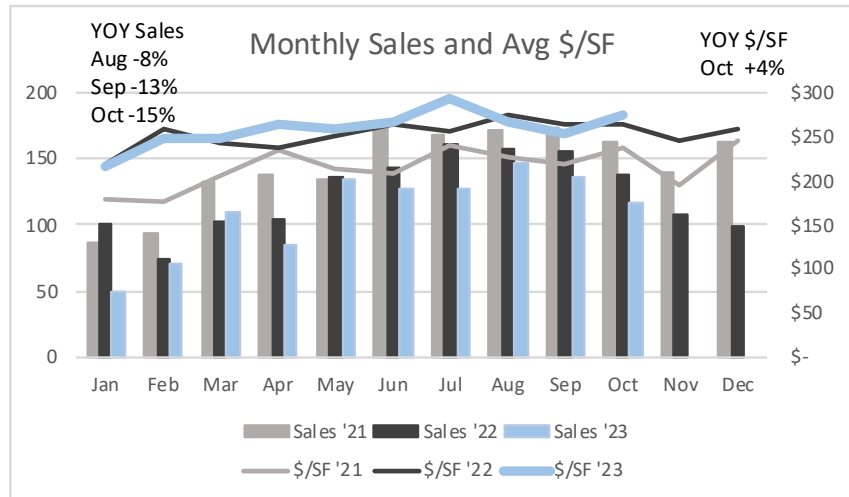


Grand Traverse County

MONTHLY



Closed Sales



Closed Sales By Property Type

| Property Type | | Aug '23 | Sep '23 | Oct '23 | YTD '23 vs. | |
|----------------|-----------|-------------|-----------|-------------|-------------|------|
| | | | | | '21 | '22 |
| All Combined | Sales | 146 | 136 | 117 | -23% | -13% |
| | Avg Price | \$505,253 | \$483,702 | \$551,433 | 26% | 9% |
| Waterfront | Sales | 22 | 22 | 14 | -29% | -14% |
| | Avg Price | \$1,074,927 | \$934,467 | \$1,415,643 | 45% | 22% |
| Non-Waterfront | Sales | 97 | 80 | 76 | -24% | -10% |
| | Avg Price | \$395,353 | \$402,301 | \$454,339 | 21% | 4% |
| Condo | Sales | 27 | 34 | 27 | -17% | -21% |
| | Avg Price | \$435,902 | \$383,562 | \$376,626 | 24% | 7% |

Closed Sales by Price Range

| Price Range | | Aug '23 | Sep '23 | Oct '23 | YTD '23 vs. | |
|---------------|-----------|-----------|-----------|-----------|-------------|------|
| | | | | | '21 | '22 |
| All Combined | Sales | 146 | 136 | 117 | -23% | -13% |
| | \$/SF | \$266 | \$252 | \$276 | 21% | 3% |
| | Avg Price | \$505,253 | \$483,702 | \$551,433 | 26% | 9% |
| <\$350k | Sales | 62 | 54 | 43 | -49% | -25% |
| | \$/SF | \$185 | \$206 | \$223 | 13% | -1% |
| \$350k-\$700k | Sales | 60 | 64 | 51 | 8% | -6% |
| | \$/SF | \$224 | \$241 | \$221 | 12% | -1% |
| >\$700k | Sales | 24 | 18 | 23 | 21% | 1% |
| | \$/SF | \$429 | \$323 | \$395 | 13% | 4% |

Data source: NGLR MLS