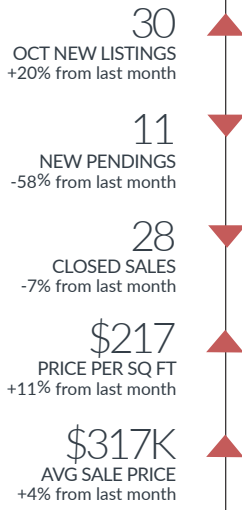
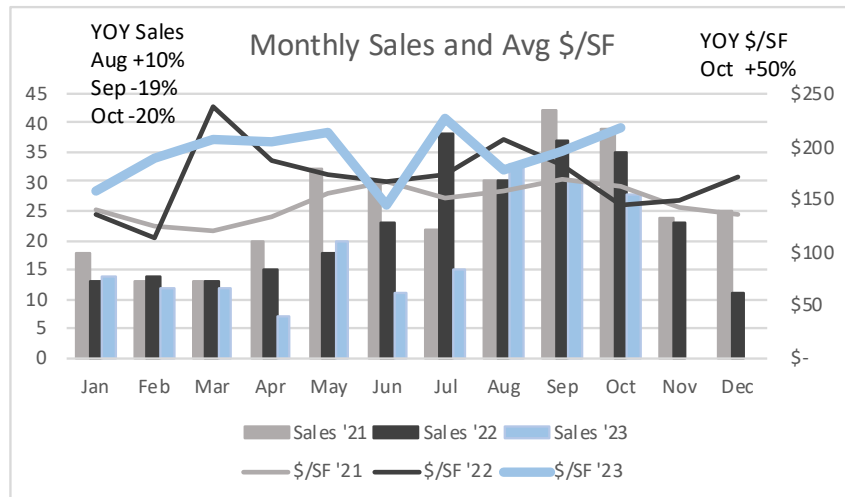


Kalkaska County

MONTHLY



Closed Sales



Closed Sales By Property Type

Property Type		Aug '23	Sep '23	Oct '23	YTD '23 vs.	
					'21	'22
All Combined	Sales	33	30	28	-30%	-23%
	Avg Price	\$265,345	\$305,093	\$317,293	21%	14%
Waterfront	Sales	5	9	8	-44%	-33%
	Avg Price	\$421,200	\$432,156	\$345,850	36%	16%
Non-Waterfront	Sales	28	21	20	-22%	-18%
	Avg Price	\$237,514	\$250,638	\$305,870	19%	17%
Condo	Sales	0	0	0	0 v 3	0 v 2
	Avg Price	-	-	-	-	-

Closed Sales by Price Range

Price Range		Aug '23	Sep '23	Oct '23	YTD '23 vs.	
					'21	'22
All Combined	Sales	33	30	28	-30%	-23%
	\$/SF	\$177	\$196	\$217	27%	12%
	Avg Price	\$265,345	\$305,093	\$317,293	21%	14%
<\$200k	Sales	8	10	9	-52%	-45%
	\$/SF	\$141	\$135	\$184	13%	7%
\$200k-\$400k	Sales	23	14	15	-5%	-3%
	\$/SF	\$176	\$158	\$169	11%	1%
>\$400k	Sales	2	6	4	-13%	-4%
	\$/SF	\$229	\$299	\$379	38%	23%

Data source: NGLR MLS