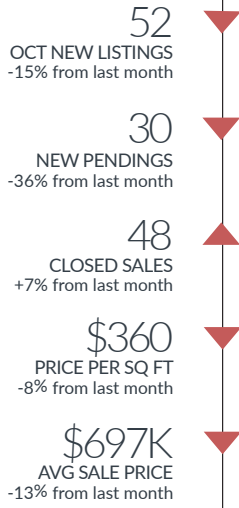
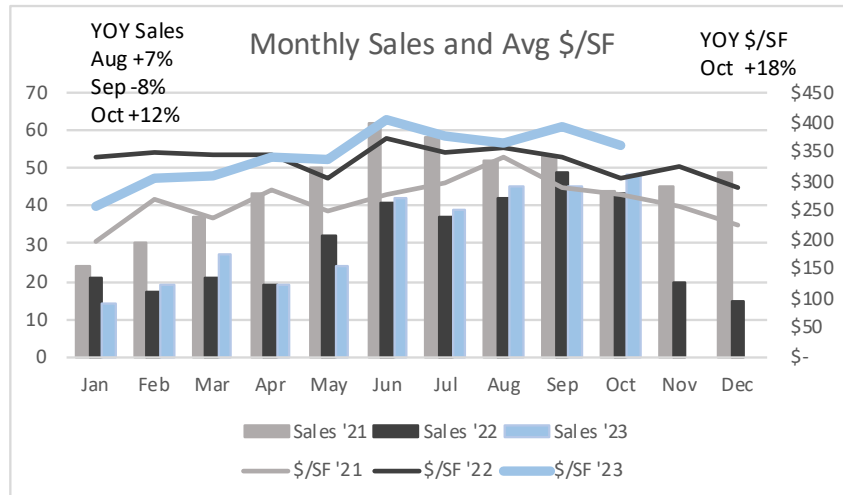


Leelanau County

MONTHLY



Closed Sales



Closed Sales By Property Type

Property Type		Aug '23	Sep '23	Oct '23	YTD '23 vs.	
					'21	'22
All Combined	Sales	45	45	48	-29%	0%
	Avg Price	\$809,376	\$798,785	\$696,581	28%	-2%
Waterfront	Sales	15	13	11	-27%	13%
	Avg Price	\$1,212,667	\$1,764,447	\$1,053,091	21%	-15%
Non-Waterfront	Sales	25	19	27	-18%	-4%
	Avg Price	\$644,837	\$444,132	\$515,367	18%	-2%
Condo	Sales	5	13	10	-47%	-4%
	Avg Price	\$422,200	\$351,462	\$793,700	66%	26%

Closed Sales by Price Range

Price Range		Aug '23	Sep '23	Oct '23	YTD '23 vs.	
					'21	'22
All Combined	Sales	45	45	48	-29%	0%
	\$/SF	\$362	\$391	\$360	29%	5%
	Avg Price	\$809,376	\$798,785	\$696,581	28%	-2%
<\$500k	Sales	14	22	22	-47%	-9%
	\$/SF	\$180	\$206	\$222	29%	10%
\$500k-\$1m	Sales	22	15	21	-7%	20%
	\$/SF	\$325	\$340	\$329	12%	7%
>\$1m	Sales	9	8	5	2%	-13%
	\$/SF	\$652	\$642	\$782	19%	11%