

2023 YEAR-END  
SEMI HOUSING REPORT

# Waterford

Single-Family Homes

## '23 ANNUAL

1,009  
TOTAL LISTINGS  
-21% from last year

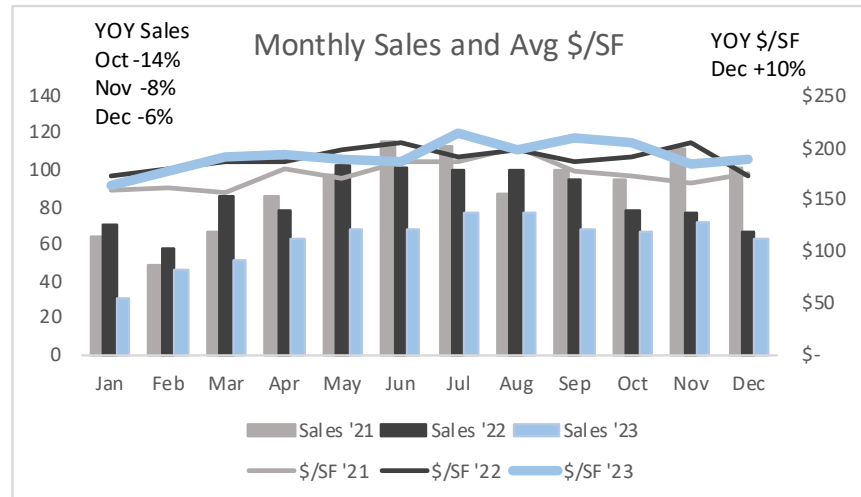
748  
CLOSED SALES  
-26% from last year

\$193  
PRICE PER SQ FT  
+1% from last year

\$289K  
AVG SALE PRICE  
+1% from last year

\$216M  
CLOSED VOLUME  
-25% from last year

### Closed Sales



| Price Range   | '23 Listings and Sales by Price |           |           |           |           |             | '23 Annual vs. |      |      |
|---------------|---------------------------------|-----------|-----------|-----------|-----------|-------------|----------------|------|------|
|               |                                 | Q1        | Q2        | Q3        | Q4        | 2023 Annual | '20            | '21  | '22  |
| All Combined  | Listings                        | 177       | 285       | 304       | 243       | 1,009       | -19%           | -20% | -21% |
|               | Sales                           | 128       | 199       | 220       | 201       | 748         | -31%           | -31% | -26% |
|               | \$/SF                           | \$178     | \$189     | \$206     | \$192     | \$193       | 29%            | 10%  | 1%   |
|               | Avg SP                          | \$273,403 | \$278,997 | \$315,041 | \$279,908 | \$288,886   | 25%            | 8%   | 1%   |
| <\$200k       | Listings                        | 44        | 52        | 57        | 46        | 199         | -62%           | -53% | -35% |
|               | Sales                           | 31        | 48        | 36        | 46        | 161         | -66%           | -47% | -29% |
|               | \$/SF                           | \$132     | \$145     | \$150     | \$146     | \$144       | 9%             | -4%  | -3%  |
| \$200k-\$350k | Listings                        | 93        | 144       | 183       | 147       | 567         | 1%             | -14% | -19% |
|               | Sales                           | 78        | 121       | 123       | 122       | 444         | -13%           | -32% | -26% |
|               | \$/SF                           | \$174     | \$185     | \$190     | \$184     | \$184       | 27%            | 12%  | 2%   |
| >\$350k       | Listings                        | 40        | 89        | 64        | 50        | 243         | 51%            | 31%  | -10% |
|               | Sales                           | 19        | 30        | 61        | 33        | 143         | 51%            | 13%  | -21% |
|               | \$/SF                           | \$235     | \$235     | \$248     | \$243     | \$242       | 16%            | 0%   | 2%   |

Data source: Realcomp MLS using Great Lakes Repository Data.