

2023 YEAR-END
HOUSING REPORT

Kalkaska County

'23 ANNUAL

301 LISTINGS
-10% from last year

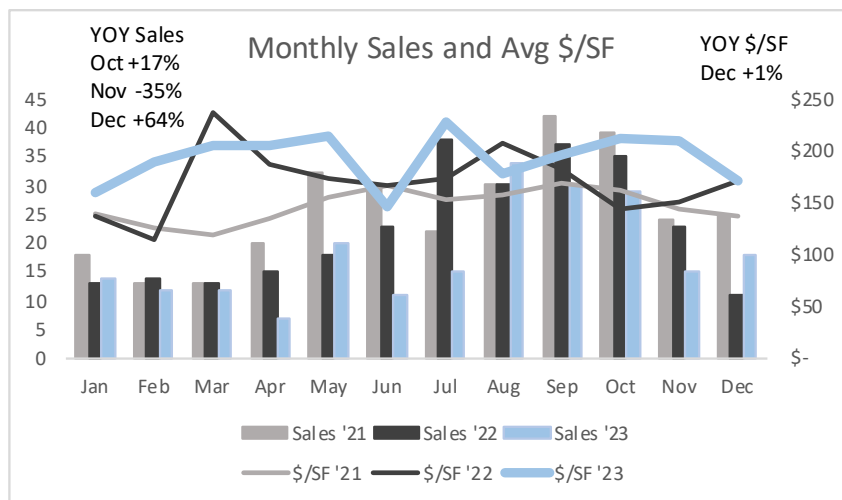
217 CLOSED SALES
-20% from last year

\$194 PRICE PER SQ FT
+13% from last year

\$286K AVG SALE PRICE
+14% from last year

\$62M CLOSED VOLUME
-8% from last year

Closed Single-Family Sales



Closed Sales By Property Type

Property Type		Q1	Q2	Q3	Q4	'23 Annual	2023 vs.	
							'21	'22
All Combined	Sales	38	38	79	62	217	-30%	-20%
	Avg Price	\$265,481	\$277,999	\$299,284	\$288,181	\$286,465	-30%	14%
Waterfront	Sales	9	7	20	14	50	22%	-30%
	Avg Price	\$411,936	\$578,271	\$453,981	\$332,271	\$429,735	-45%	14%
Non-Waterfront	Sales	29	31	59	48	167	34%	-15%
	Avg Price	\$220,030	\$210,196	\$246,844	\$275,322	\$243,570	-22%	18%
Condo	Sales	0	0	0	0	0	22%	-100%
	Avg Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!

Closed Sales by Price Range

Price Range		Q1	Q2	Q3	Q4	'23 Annual	2023 vs.	
							'21	'22
All Combined	Sales	38	38	79	62	217	-30%	-20%
	\$/SF	\$183	\$192	\$195	\$200	\$194	28%	13%
	Avg Price	\$265,481	\$277,999	\$299,284	\$288,181	\$286,465	22%	14%
<\$200k	Sales	15	12	26	17	70	-56%	-46%
	\$/SF	\$115	\$110	\$140	\$138	\$128	10%	4%
\$200k-\$400k	Sales	19	21	40	38	118	3%	6%
	\$/SF	\$176	\$171	\$170	\$193	\$178	17%	4%
>\$400k	Sales	4	5	13	7	29	-15%	0%
	\$/SF	\$349	\$409	\$283	\$280	\$305	29%	18%

Data source: NGLR MLS