

×

×

×

×

×

×

×

×

×

×

×

# Housing Report

FEBRUARY 2024

Southeast Michigan

# Table of Contents

3	Featured Story	18	Grosse Pointe
4	Southeast Michigan Overview	19	Detroit Single Family
5	Oakland County	20	Detroit Condos
6	Birmingham/Bloomfield	21	Downriver
7	Clarkston	22	Grosse lle
8	Commerce/White Lake	23	Plymouth/Canton
9	Farmington/Farmington Hill	24	Macomb County
10	Novi	25	Clinton Twp
11	Rochester/Rochester Hills	26	Macomb Twp
12	Royal Oak	27	Shelby Twp
13	Troy	28	Sterling Heights
14	Waterford	29	St. Clair Shores
15	West Bloomfield	30	Warren
16	West Woodward Corridor	31	Livingston County
17	Wayne County	32	St. Clair County

### Michigan Property Taxes in a Nutshell

Year	Inflation	Inflation Rate
	Rate	Multipliers
1995	2.6%	1.026
1996	2.8%	1.028
1997	2.8%	1.028
1998	2.7%	1.027
1999	1.6%	1.016
2000	1.9%	1.019
2001	3.2%	1.032
2002	3.2%	1.032
2003	1.5%	1.015
2004	2.3%	1.023
2005	2.3%	1.023
2006	3.3%	1.033
2007	3.7%	1.037
2008	2.3%	1.023
2009	4.4%	1.044
2010	-0.3%	0.997
2011	1.7%	1.017
2012	2.7%	1.027
2013	2.4%	1.024
2014	1.6%	1.016
2015	1.6%	1.016
2016	0.3%	1.003
2017	0.9%	1.009
2018	2.1%	1.021
2019	2.4%	1.024
2020	1.9%	1.019
2021	1.4%	1.014
2022	3.3%	1.033
2023	7.9%	<del>1.079</del>
	(5% Cap)	1.050
2024	5.1%	<del>1.051</del>
	(5% Cap)	1.050

#### Relevant:

1. Current SEV

 Does SEV exceed 50% of the True Cash Value of the home?
Likely adjustments to next year's SEV based on past year's changes in home prices. Ask Assessor

#### Irrelevant:

- 1. Current Taxes
- 2. Tax amounts paid by neighbors 3. Fairness—while it's not fair to pay 2x the taxes as your neighbor for identical properties, it might be correct and valid depending on the

timing of their purchase.

After several years of rapidly rising prices and mild inflation (until the past two years) homebuyers and sellers need to be aware of the potential for a significant jump between existing taxes and future taxes after the sale.

Michigan's Headlee Amendment was passed in 1994. Its goal was to limit tax increases during periods of rapid rising prices so that people with fixed incomes wouldn't be taxed out of their homes. Headlee limits/caps how much a homeowner's taxable assessment can be raised—the lesser of the prior year's rate of inflation or 5%.

State Equalized Values are based on property value. Between 2012 and 2023 property values in Southeast Michigan rose 145%, but capped values (base on inflation) for property owners that remained in their homes during that period rose just 19%.

A seller's current taxes are usually irrelevant as a predictor of future taxes.

Since Headlee, Michigan property tax assessments contain three values:

• State Equalized Value (SEV): 50% of the assessor's estimate of the true cash value of the home as of December 31st of the prior year.

• **Capped Value:** Last year's Taxable Value multiplied by the lesser of the inflation rate or 5%.

• Taxable Value: The lesser of the SEV or Capped Value.

At some point in the past, an assessor estimated the value of each property. Since then, assessors have mathematically adjusted the value based on their sales statistics for that neighborhood. This may go on for years or decades without an assessor revisiting the property.

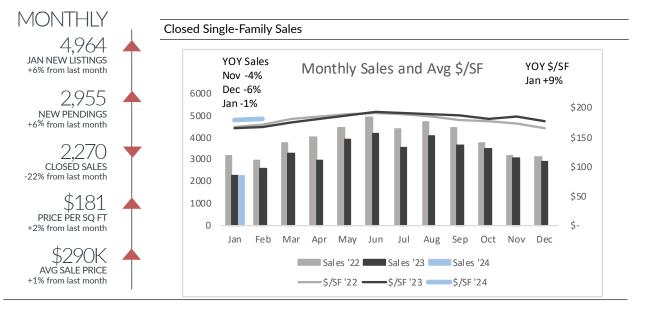
When a Home Sells: In Michigan, on January first, after a home sells, the previous owner's Capped Value and Taxable Value are discarded and the SEV (adjusted for last year's statistical gains or losses for that neighborhood) becomes the new starting point.

What a previous seller or their neighbors paid for taxes is irrelevant. What the buyer pays may also be irrelevant unless: 1.) the SEV is greater than 50% of the sale price; and 2.) the new owner can establish that what they paid is the market/true cash value of the property.

January 1st after you buy: Taxable and Capped Values are discarded. New cap and taxable values are set equal to the SEV

SEV=Taxable=Capped Taxes = Taxable Value x Millage Rate

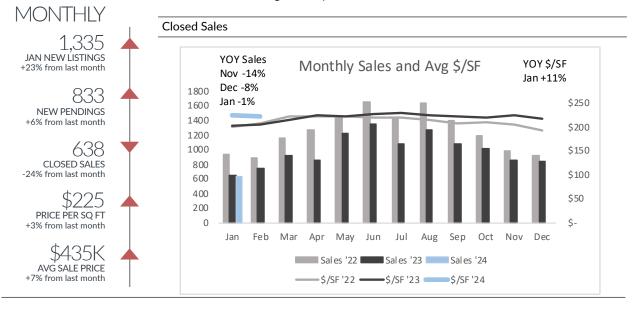
# **SEMI 5-County Summary**



		All Price Range	S		
	Nov '23	Dec '23	Jan '24	YTD 23	) '24 (+/-)
Listings Taken New Pendings	5,301 3,273	4,681 2,784	4,964 2,955		964 27% 955 -4%
Closed Sales	3,039	2,926	2,270	2,290 2,	270 -1%
Price/SF Avg Price	\$184 \$299,884	\$177 \$287,818	\$181 \$290,076	\$166 \$ \$267,297 \$290	\$181 9% ,076 9%
		<\$250k			
	Nov '23	Dec '23	Jan '24	YTD 23	) '24 (+/-)
Listings Taken	2,939	2,835	2,837		837 32%
New Pendings	1,794	1,568	1,617		617 -6%
Closed Sales Price/SF	1,558 \$125	1,567 \$126	1,232 \$125	, , ,	232 -7% \$125 2%
		\$250k-\$500k			
	Nov '23	Dec '23	Jan '24	YTD '23	) '24 (+/-)
Listings Taken	1,581	1,246	1,366		366 13%
New Pendings	1,096	921	962	_,	962 -6%
Closed Sales Price/SF	1,108 \$194	1,021 \$190	778 \$195		778 5% \$195 9%
	<b>,</b>	>\$500k			
	Nov '23	Dec '23	Jan '24	YTD '23	) '24 (+/-)
Listings Taken	781	600	761		761 41%
New Pendings	383	295	376		376 16%
Closed Sales	373	338	260		260 17%
Price/SF	\$259	\$246	\$255	\$237	\$255 8%

# **Oakland** County

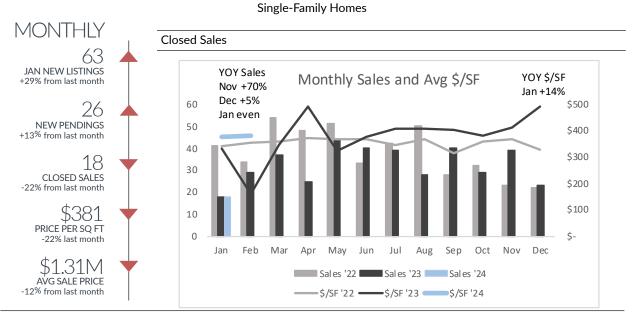
**Single-Family Homes** 



		All Price Range	s	
	Nov '23	Dec '23	Jan '24	YTD '23 '24 (+/-)
Listings Taken New Pendings	1,470 916	1,085 787	1,335 833	1,015 1,335 32% 867 833 -4%
Closed Sales Price/SF Avg Price	852 \$223 \$422,816	837 \$218 \$407,260	638 \$225 \$435,061	643 638 -1% \$203 \$225 11% \$388,269 \$435,061 12%
Avgrice	\$ <del>4</del> 22,010	<\$300k	\$43 <u>3,001</u>	\$300,207 \$433,001 1276
	Nov '23	Dec '23	Jan '24	YTD '23 '24 (+/-)
Listings Taken New Pendings	550 409	484 344	485 350	410 485 18% 400 350 -13%
Closed Sales Price/SF	345 \$168	374 \$173	263 \$169	304 263 -13% \$163 \$169 4%
		\$300k-\$800k		
	Nov '23	Dec '23	Jan '24	YTD '23 '24 (+/-)
Listings Taken New Pendings Closed Sales Price/SF	733 422 447 \$213	473 387 409 \$209	653 427 318 \$215	507     653     29%       427     427     0%       298     318     7%       \$199     \$215     8%
		>\$800k		
	Nov '23	Dec '23	Jan '24	YTD '23 '24 (+/-)
Listings Taken New Pendings Closed Sales Price/SF	187 85 60 \$359	128 56 54 \$340	197 56 57 \$330	98     197     101%       40     56     40%       41     57     39%       \$305     \$330     8%



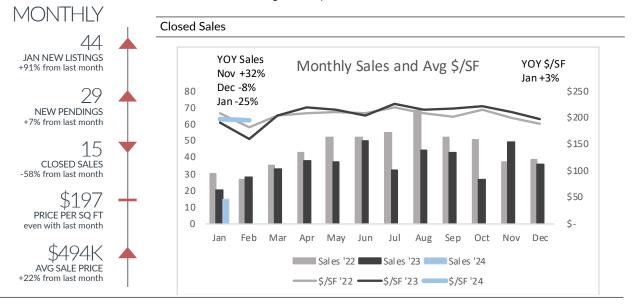
# Birm/Bloom Hills



		All Price Range	es			
	NI 100	<b>D</b> 100	1 10 4		YTD	
	Nov '23	Dec '23	Jan '24	'23	'24	(+/-)
Listings Taken	84	49	63	54	63	17%
New Pendings	41	23	26	26	26	0%
Closed Sales	39	23	18	18	18	0%
Price/SF	\$413	\$489	\$381	\$333	\$381	14%
Avg Price	\$1,026,634	\$1,494,137	\$1,311,244	\$960,721	\$1,311,244	36%
		<\$700k				
	NI 100	D 100	1 10.4		YTD	
	Nov '23	Dec '23	Jan '24	'23	'24	(+/-)
Listings Taken	23	12	16	17	16	-6%
New Pendings	15	9	11	12	11	-8%
Closed Sales	20	8	7	9	7	-22%
Price/SF	\$331	\$281	\$322	\$292	\$322	11%
		\$700k-\$1.4m				
	Nov '23	Dec '23	Jan '24		YTD	
	1107 23	Dec 25	Jali 24	'23	'24	(+/-)
Listings Taken	21	20	15	16	15	-6%
New Pendings	8	7	5	10	5	-50%
Closed Sales	10	6	5	5	5	0%
Price/SF	\$319	\$331	\$303	\$350	\$303	-13%
		>\$1.4m				
	Nov '23	Dec '23	Jan '24		YTD	
				'23	'24	(+/-)
Listings Taken	40	17	32	21	32	52%
New Pendings	18	7	10	4	10	150%
Closed Sales	9	9	6	4	6	50%
Price/SF	\$539	\$623	\$433	\$347	\$433	25%

#### Clarkston

**Single-Family Homes** 



	All Price Ranges	
3	Dec '23	Jan '24
0	23	44

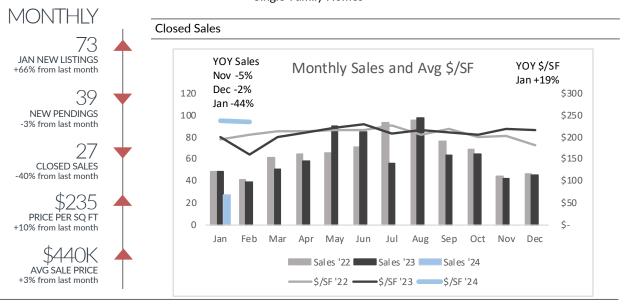
YTD

	Nov '23	Dec '23	Jan '24		YTD	
	1100 25	Dec 25	Jan 24	'23	'24	(+/-)
Listings Taken	60	23	44	35	44	26%
New Pendings	39	27	29	32	29	-9%
Closed Sales	49	36	15	20	15	-25%
Price/SF	\$210	\$198	\$197	\$191	\$197	3%
Avg Price	\$442,712	\$404,319	\$494,467	\$400,071	\$494,467	24%
		<\$300k				
	Nov '23	Dec '23	Jan '24		YTD	
	INOV 23	Dec 23	Jan 24	'23	'24	(+/-)
Listings Taken	16	2	11	9	11	22%
New Pendings	15	7	8	7	8	14%
Closed Sales	13	11	6	5	6	20%
Price/SF	\$176	\$158	\$158	\$194	\$158	-19%
		\$300k-\$600k				
	Nov '23	Dec '23	Jan '24		YTD	
	100 23	Dec 25	Jan 24	'23	'24	(+/-)
Listings Taken	28	15	14	21	14	-33%
New Pendings	17	13	11	21	11	-48%
Closed Sales	27	19	6	14	6	-57%
Price/SF	\$198	\$203	\$200	\$189	\$200	6%
		>\$600k				
	Nov '23	Dec '23	Jan '24		YTD	
	1107 23	Dec 23	Jan 24	'23	'24	(+/-)
Listings Taken	16	6	19	5	19	280%
New Pendings	7	7	10	4	10	150%
Closed Sales	9	6	3	1	3	200%
Price/SF	\$259	\$217	\$217	\$208	\$217	4%

Data source: Realcomp MLS using Great Lakes Repository Data.



# Commerce/White Lake

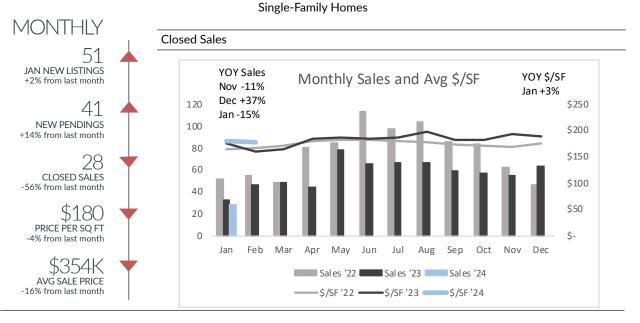


**Single-Family Homes** 

		All Price Range	S				
	No. 100	D 100	I 10.4			YTD	
	Nov '23	Dec '23	Jan '24		'23	'24	(+/-)
Listings Taken	86	44	73		57	73	28%
New Pendings	49	40	39		50	39	-22%
Closed Sales	42	45	27		48	27	-44%
Price/SF	\$219	\$214	\$235		\$198	\$235	19%
Avg Price	\$425,700	\$427,092	\$440,146	\$:	354,414	\$440,146	24%
		<\$300k					
	Nov '23	Dec '23	Jan '24			YTD	
	INOV 23	Dec 23	Jan 24		'23	'24	(+/-)
Listings Taken	17	12	18		12	18	50%
New Pendings	12	9	11		11	11	0%
Closed Sales	15	8	7		24	7	-71%
Price/SF	\$173	\$195	\$243		\$184	\$243	32%
		\$300k-\$600k					
	Nov '23	Dec '23	Jan '24			YTD	
	100 23	Dec 25	Jan 24		'23	'24	(+/-)
Listings Taken	57	24	43		29	43	48%
New Pendings	33	26	25		30	25	-17%
Closed Sales	22	32	16		21	16	-24%
Price/SF	\$213	\$206	\$215		\$190	\$215	13%
		>\$600k					
	Nov '23	Dec '23	Jan '24			YTD	
					'23	'24	(+/-)
Listings Taken	12	8	12		16	12	-25%
New Pendings	4	5	3		9	3	-67%
Closed Sales	5	5	4		3	4	33%
Price/SF	\$289	\$268	\$299		\$312	\$299	-4%

FEB 2024 SEMI HOUSING REPORT

# Farmington/Farm Hills

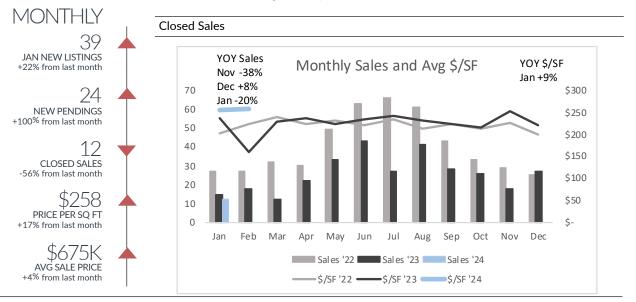


		All Price Range	s			
	Nov '23	Dec '23	Jan '24		YTD	
	100 25		Jan 24	'23	'24	(+/-)
Listings Taken	67	50	51	55	51	-7%
New Pendings	44	36	41	53	41	-23%
Closed Sales	55	63	28	33	28	-15%
Price/SF	\$193	\$188	\$180	\$175	\$180	3%
Avg Price	\$411,985	\$423,451	\$354,343	\$360,267	\$354,343	-2%
		<\$250k				
	Nov '23	Dec '23	Jan '24		YTD	
	100 25	Dec 25	Jan 24	'23	'24	(+/-)
Listings Taken	10	9	12	9	12	33%
New Pendings	11	4	5	9	5	-44%
Closed Sales	10	9	7	9	7	-22%
Price/SF	\$166	\$160	\$163	\$147	\$163	11%
		\$250k-\$500k				
	Nov '23	Dec '23	Jan '24		YTD	
				'23	'24	(+/-)
Listings Taken	37	34	32	30	32	7%
New Pendings	28	25	28	36	28	-22%
Closed Sales	28	32	17	20	17	-15%
Price/SF	\$174	\$171	\$173	\$173	\$173	0%
		>\$500k				
	Nov '23	Dec '23	Jan '24		YTD	
				'23	'24	(+/-)
Listings Taken	20	7	7	16	7	-56%
New Pendings	5	7	8	8	8	0%
Closed Sales	17	22	4	4	. 4	0%
Price/SF	\$223	\$214	\$218	\$207	\$218	5%

Data source: Realcomp MLS using Great Lakes Repository Data.

# Novi

#### **Single-Family Homes**

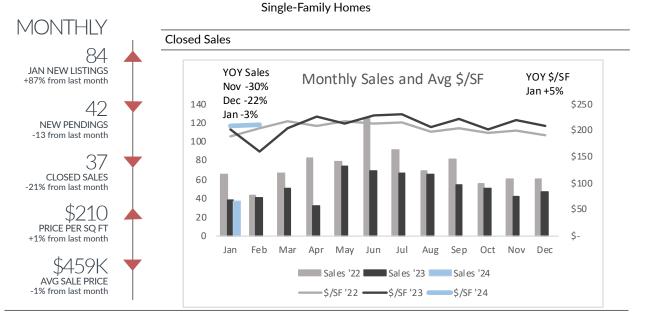


#### All Price Ranges

		0				
	Nov '23	Dec '23	Jan '24		YTD	
	1107 23	Dec 25	Jan 24	'23	'24	(+/-)
Listings Taken	35	32	39	16	39	144%
New Pendings	24	12	24	20	24	20%
Closed Sales	18	27	12	15	12	-20%
Price/SF	\$253	\$220	\$258	\$236	\$258	9%
Avg Price	\$638,889	\$646,935	\$674,706	\$686,693	\$674,706	-2%
		<\$350k				
	Nov '23	Dec '23	Jan '24		YTD	
	1100 23	Dec 25	Jan 24	'23	'24	(+/-)
Listings Taken	1	4	2	3	2	-33%
New Pendings	-	2	2	3	2	-33%
Closed Sales	2	2	1	2	1	-50%
Price/SF	\$172	\$182	\$234	\$210	\$234	11%
		\$350k-\$700k				
	Nov '23	Dec '23	Jan '24		YTD	
				'23	'24	(+/-)
Listings Taken	17	15	14	11	14	27%
New Pendings	16	7	13	15	13	-13%
Closed Sales	9	16	6	10	6	-40%
Price/SF	\$219	\$210	\$262	\$202	\$262	30%
		>\$700k				
	Nov '23	Dec '23	Jan '24		YTD	
				'23	'24	(+/-)
Listings Taken	17	13	23	2	23	1050%
New Pendings	8	3	9	2	9	350%
Closed Sales	7	9	5	3	5	67%
Price/SF	\$290	\$235	\$256	\$315	\$256	-19%
	MIC : C III D					



# Rochester/Roch Hills

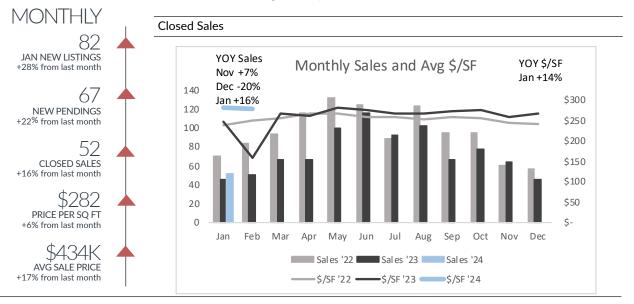


		All Price Range	s			
	Nov '23	Dec '23	Jan '24	'23	YTD '24	(+/-)
Listings Taken New Pendings Closed Sales	82 44 42	45 48 47	84 42 37	43 46 38	84 42 37	95% -9% -3%
Price/SF Avg Price	\$219 \$476,521	\$209 \$464,272	\$210 \$459,184	\$200 \$440,444	\$210 \$459,184	-3% 5% 4%
		<\$300k				
	Nov '23	Dec '23	Jan '24	'23	YTD '24	(+/-)
Listings Taken New Pendings	10 8	5 5	10 9	12 11	10 9	-17% -18%
Closed Sales Price/SF	9 \$192	12 \$179	4 \$171	10 \$184	4 \$171	-60% -7%
		\$300k-\$600k				
	Nov '23	Dec '23	Jan '24	'23	YTD '24	(+/-)
Listings Taken New Pendings Closed Sales Price/SF	46 26 26 \$204	25 32 22 \$216	37 27 29 \$196	23 27 24 \$181	37 27 29 \$196	61% 0% 21% 8%
		>\$600k				
	Nov '23	Dec '23	Jan '24	'23	YTD '24	(+/-)
Listings Taken New Pendings Closed Sales Price/SF	26 10 7 \$266	15 11 13 \$210	37 6 4 \$279	8 8 4 \$298	37 6 4 \$279	363% -25% 0% -6%

Data source: Realcomp MLS using Great Lakes Repository Data.

# Royal Oak



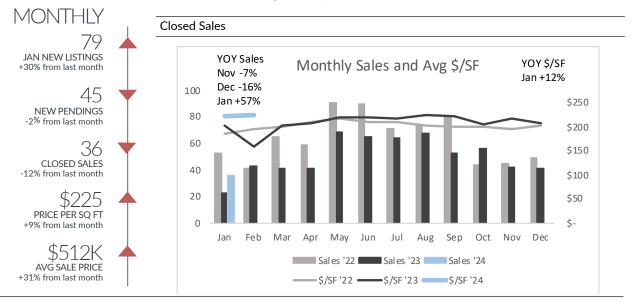


All Price Ranges	
------------------	--

			-			
	Nov '23	Dec '23	Jan '24		YTD	
				'23	'24	(+/-)
Listings Taken	74	64	82	63	82	30%
New Pendings	58	55	67	66	67	2%
Closed Sales	64	45	52	45	52	16%
Price/SF	\$258	\$266	\$282	\$248	\$282	14%
Avg Price	\$358,948	\$370,406	\$433,942	\$358,622	\$433,942	21%
		<\$300k				
	Nov '23	Dec '23	Jan '24		YTD	
				'23	'24	(+/-)
Listings Taken	25	18	27	24	27	13%
New Pendings	25	18	21	24	21	-13%
Closed Sales	24	15	17	20	17	-15%
Price/SF	\$218	\$222	\$212	\$203	\$212	4%
		\$300k-\$450k				
	Nov '23	Dec '23	Jan '24		YTD	
	100 23	Dec 25	Jall 24	'23	'24	(+/-)
Listings Taken	34	29	34	26	34	31%
New Pendings	23	23	26	29	26	-10%
Closed Sales	26	23	21	19	21	11%
Price/SF	\$266	\$269	\$295	\$263	\$295	12%
		>\$450k				
	Nov '23	Dec '23	Jan '24		YTD	
				'23	'24	(+/-)
Listings Taken	15	17	21	13	21	62%
New Pendings	10	14	20	13	20	54%
Closed Sales	14	7	14	6	14	133%
Price/SF	\$286	\$308	\$309	\$294	\$309	5%
	MIC Const Lalvas Dava					

# Troy

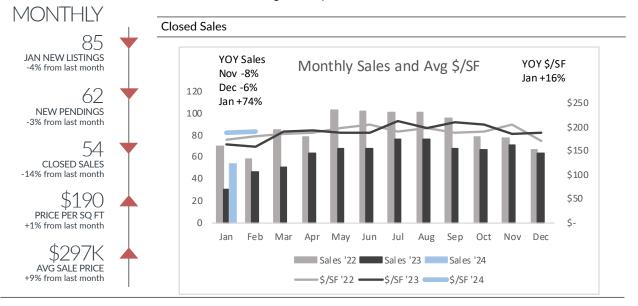
**Single-Family Homes** 



		All Price Range	S			
	NI 100	D 100			YTD	
	Nov '23	Dec '23	Jan '24	'23	'24	(+/-)
Listings Taken	55	61	79	49	79	61%
New Pendings	36	46	45	42	45	7%
Closed Sales	42	41	36	23	36	57%
Price/SF	\$216	\$207	\$225	\$202	\$225	12%
Avg Price	\$453,465	\$390,856	\$512,100	\$475,290	\$512,100	8%
		<\$300k				
	Nov '23	Dec '23	Jan '24		YTD	
				'23	'24	(+/-)
Listings Taken	12	22	15	12	15	25%
New Pendings	11	12	15	8	15	88%
Closed Sales	4	16	6	5	6	20%
Price/SF	\$216	\$178	\$252	\$198	\$252	27%
		\$300k-\$600k				
	Nov '23	Dec '23	Jan '24		YTD	
	1107 23	Dec 25	Jan 24	'23	'24	(+/-)
Listings Taken	23	28	25	33	25	-24%
New Pendings	17	19	19	29	19	-34%
Closed Sales	30	17	19	12	19	58%
Price/SF	\$210	\$200	\$213	\$187	\$213	14%
		>\$600k				
	Nov '23	Dec '23	Jan '24		YTD	
				'23	'24	(+/-)
Listings Taken	20	11	39	4	39	875%
New Pendings	8	15	11	5	11	120%
Closed Sales	8	8	11	6	11	83%
Price/SF	\$232	\$241	\$234	\$222	\$234	5%

### Waterford

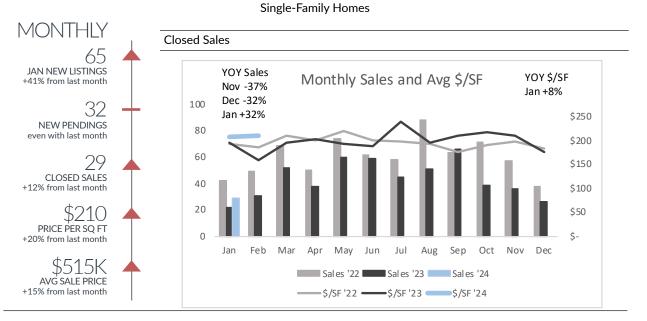
**Single-Family Homes** 



		All Price Range	S			
	Nov '23	Dec '23	Jan '24	10.0	YTD	1. ()
Listings Taken	108	89	85	'23 56	'24 85	(+/-) 52%
New Pendings	76	64	62	46	62	35%
Closed Sales	71	63	54	31	54	74%
Price/SF	\$185	\$188	\$190	\$164	\$190	16%
Avg Price	\$265,857	\$273,594	\$297,254	\$267,035	\$297,254	11%
		<\$200k				
	Nov '23	Dec '23	Jan '24	'23	YTD '24	(+/-)
Listings Taken	16	15	18	16	18	13%
New Pendings	16	12	16	11	16	45%
Closed Sales	21	14	10	9	10	11%
Price/SF	\$142	\$155	\$164	\$120	\$164	36%
		\$200k-\$350k				
	Nov '23	Dec '23	Jan '24		YTD	
			Jan 24	'23	'24	(+/-)
Listings Taken	61	52	50	25	50	100%
New Pendings Closed Sales	44 42	42 38	39 34	24 16	39 34	63%
Price/SF	42 \$178	38 \$191	34 \$172	\$158	34 \$172	113% 9%
They St	<b>\$170</b>	>\$350k	Ψ17Z		ψ17Ζ	770
		, 4000K			YTD	
	Nov '23	Dec '23	Jan '24	'23	YID '24	(+/-)
Listings Taken	31	22	17	15	17	13%
New Pendings	16	10	7	11	7	-36%
Closed Sales	8	11	10	6	10	67%
Price/SF	\$264	\$201	\$243	\$210	\$243	16%



# West Bloomfield

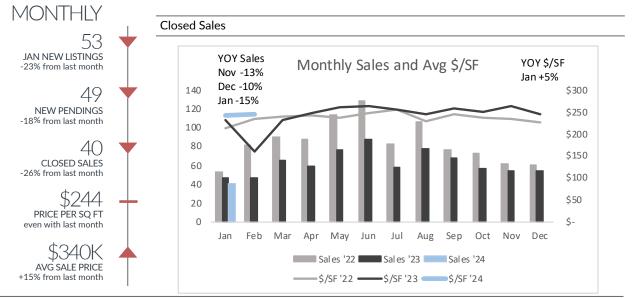


#### All Price Ranges YTD Nov '23 Dec '23 Jan '24 '23 '24 (+/-) Listings Taken 53 46 65 52 65 25% **New Pendings** 31 32 32 36 32 -11% Closed Sales 36 26 29 22 29 32% Price/SF \$210 \$175 \$210 \$194 \$210 8% Avg Price \$569,324 \$449,490 \$515.126 \$506.444 \$515,126 2% <\$300k YTD Nov '23 Dec '23 Jan '24 '23 '24 (+/-) Listings Taken 8 4 4 50% 6 6 -33% **New Pendings** 7 3 4 6 4 **Closed Sales** 4 6 4 5 4 -20% \$187 Price/SF \$202 \$166 \$136 22% \$166 \$300k-\$600k YTD Nov '23 Dec '23 Jan '24 '23 '24 (+/-) Listings Taken 36 27 26 36 42 -14% New Pendings 16 23 19 25 19 -24% **Closed Sales** 23 15 22 11 22 100% Price/SF \$166 \$164 \$178 \$167 \$178 9% >\$600k YTD Nov '23 Dec '23 Jan '24 '23 '24 (+/-) Listings Taken 18 16 23 6 23 283% New Pendings 8 6 9 5 9 80% -50% Closed Sales 9 5 3 6 3 Price/SF \$278 \$189 \$363 \$263 \$363 38%

Data source: Realcomp MLS using Great Lakes Repository Data.

# West Woodward Corridor

Ferndale, Pleasant Ridge, Huntington Woods, Berkley



		All Price Range	S			
	NI 100	D 100	1 104		YTD	
	Nov '23	Dec '23	Jan '24	'23	'24	(+/-)
Listings Taken	94	69	53	59	53	-10%
New Pendings	55	60	49	62	49	-21%
Closed Sales	54	54	40	47	40	-15%
Price/SF	\$262	\$244	\$244	\$232	\$244	5%
Avg Price	\$358,184	\$294,535	\$339,595	\$285,700	\$339,595	19%
		<\$200k				
	Nov '23	Dec '23	Jan '24		YTD	
				'23	'24	(+/-)
Listings Taken	21	15	8	13	8	-38%
New Pendings	13	14	11	6	11	83%
Closed Sales	7	12	7	8	7	-13%
Price/SF	\$192	\$197	\$157	\$166	\$157	-6%
		\$200k-\$350k				
	Nov '23	Dec '23	Jan '24		YTD	
	NOV 23	Dec 23	Jan 24	'23	'24	(+/-)
Listings Taken	48	36	25	28	25	-11%
New Pendings	30	35	20	40	20	-50%
Closed Sales	26	32	21	30	21	-30%
Price/SF	\$251	\$251	\$234	\$233	\$234	0%
		>\$350k				
	Nov '23	Dec '23	Jan '24		YTD	
	NUV 23	Dec 23	Jail 24	'23	'24	(+/-)
Listings Taken	25	18	20	18	20	11%
New Pendings	12	11	18	16	18	13%
Closed Sales	21	10	12	9	12	33%
Price/SF	\$281	\$254	\$278	\$259	\$278	8%

# Wayne County

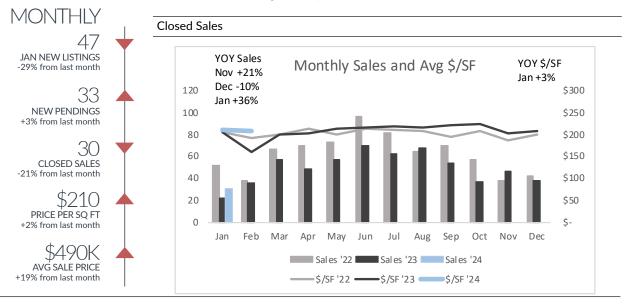
**Single-Family Homes** 

MONTHLY **Closed Sales** 2.409 JAN NEW LISTINGS -5% from last month **YOY** Sales Monthly Sales and Avg \$/SF YOY \$/SF Nov +6% Jan +6% Dec -9% 1800 \$175 1,293 Jan +7% 1600 NEW PENDINGS \$150 1400 +3% from last month \$125 1200 971 CLOSED SALES -19% from last month \$100 1000 800 \$75 600 \$50 400 \$142 \$25 200 PRICE PER SQ FT 0 Śeven with last month Dec Jan Feb Mar Apr Jun Jul Aug Sep Oct Nov Mav \$198K Sal es '22 Sal es '23 Sal es '24 AVG SALE PRICE -1% from last month —\$/SF '22 ——\$/SF '23 ——\$/SF '24 \_

		All Price Range	S			
	Nov '23	Dec '23	Jan '24	'23	YTD '24	(+/-)
Listings Taken	2,483	2,537	2,409	1,708	2,409	41%
New Pendings	1,433	1,261	1,293	1,214	1,293	7%
Closed Sales	1,278	1,198	971	907	971	7%
Price/SF	\$149	\$141	\$142	\$134	\$142	6%
Avg Price	\$213,242	\$199,503	\$197,727	\$185,892	\$197,727	6%
		<\$200k				
	Nov '23	Dec '23	Jan '24		YTD	
				'23	'24	(+/-)
Listings Taken	1,714	1,757	1,696	1,205	1,696	41%
New Pendings	909	842	833	801	833	4%
Closed Sales	763	718	593	621	593	-5%
Price/SF	\$97	\$95	\$97	\$99	\$97	-2%
		\$200k-\$500k				
	NI 100	D 100	1 10.4		YTD	
	Nov '23	Dec '23	Jan '24	'23	'24	(+/-)
Listings Taken	651	659	594	419	594	42%
New Pendings	460	361	399	354	399	13%
Closed Sales	446	431	341	246	341	39%
Price/SF	\$184	\$177	\$180	\$164	\$180	9%
		>\$500k				
	Nov '23	Dec '23	Jan '24		YTD	
	1107 23		Jail 24	'23	'24	(+/-)
Listings Taken	118	121	119	84	119	42%
New Pendings	64	58	61	59	61	3%
Closed Sales	69	49	37	40	37	-8%
Price/SF	\$234	\$222	\$209	\$224	\$209	-7%

## **Grosse Pointe**

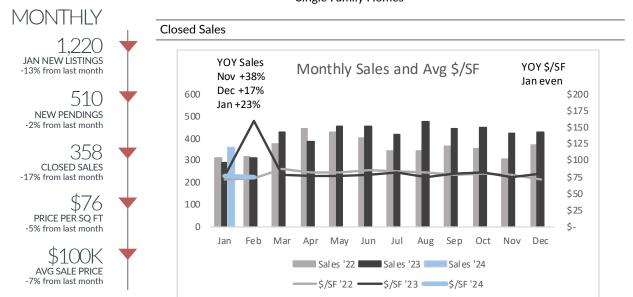
**Single-Family Homes** 



		All Price Range	S				
	Nov '23	Dec '23	Jan '24	ſ		YTD	
	1107 23	Dec 25	Jan 24		'23	'24	(+/-)
Listings Taken	66	66	47		55	47	-15%
New Pendings	39	32	33		45	33	-27%
Closed Sales	46	38	30		22	30	36%
Price/SF	\$203	\$207	\$210		\$204	\$210	3%
Avg Price	\$533,164	\$410,915	\$490,156		\$459,909	\$490,156	7%
		<\$350k					
	Nov '23	Dec '23	Jan '24	Γ		YTD	
					'23	'24	(+/-)
Listings Taken	27	22	11		22	11	-50%
New Pendings	17	10	11		22	11	-50%
Closed Sales	9	16	10		9	10	11%
Price/SF	\$176	\$186	\$213		\$189	\$213	13%
		\$350k-\$750k					
	Nov '23	Dec '23	Jan '24	Γ		YTD	
		Dec 25	Jall 24		'23	'24	(+/-)
Listings Taken	32	24	26		27	26	-4%
New Pendings	19	17	18		20	18	-10%
Closed Sales	29	19	16		9	16	78%
Price/SF	\$189	\$208	\$204		\$215	\$204	-5%
		>\$750k		_			
	Nov '23	Dec '23	Jan '24			YTD	
					'23	'24	(+/-)
Listings Taken	7	20	10		6	10	67%
New Pendings	3	5	4		3	4	33%
Closed Sales	8	3	4		4	4	0%
Price/SF	\$238	\$244	\$218		\$205	\$218	6%



# **Detroit Single Family**

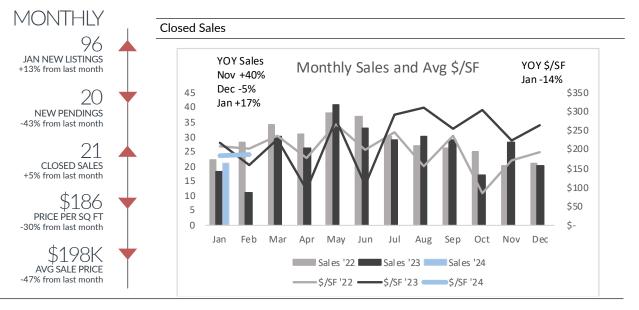


Single Family Homes

		All Price Range	S				
	Nov '23	Dec '23	Jan '24	Γ		YTD	
					'23	'24	(+/-)
Listings Taken	1,271	1,410	1,220		808	1,220	51%
New Pendings	574	520	510		406	510	26%
Closed Sales	423	430	358		291	358	23%
Price/SF	\$75	\$80	\$76		\$77	\$76	0%
Avg Price	\$98,882	\$107,533	\$100,074		\$105,946	\$100,074	-6%
		<\$100k					
	Nov '23	Dec '23	Jan '24	Γ		YTD	
	INUV 23	Dec 23	Jall 24		'23	'24	(+/-)
Listings Taken	754	911	749		520	749	44%
New Pendings	353	320	322		274	322	18%
Closed Sales	276	251	226		180	226	26%
Price/SF	\$48	\$48	\$46		\$46	\$46	1%
		\$100k-\$300k					
	Nov '23	Dec '23	Jan '24		'23	YTD '24	(+/-)
Listings Taken	466	453	437		260	437	68%
New Pendings	199	193	173		125	173	38%
Closed Sales	133	161	124		94	124	32%
Price/SF	\$103	\$102	\$111		\$102	\$111	10%
		>\$300k					
	Nov '23	Dec '23	Jan '24	Γ	'23	YTD '24	(+/-)
Listings Taken	51	46	34		28	34	21%
New Pendings	22	7	15		7	15	114%
Closed Sales	14	18	8		17	8	-53%
Price/SF	\$141	\$147	\$140		\$131	\$140	7%

# **Detroit Condos**

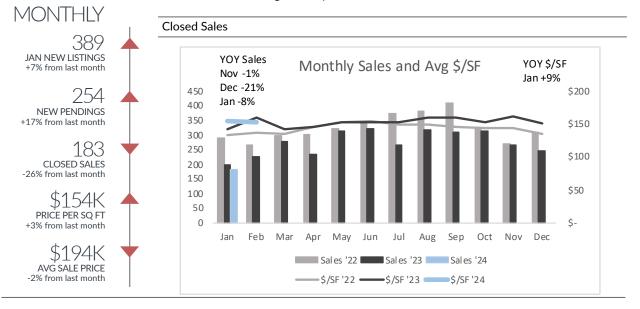
Condos/Lofts



		All Price Range	S				
	NI 100	D 100	1 10.4			YTD	
	Nov '23	Dec '23	Jan '24		'23	'24	(+/-)
Listings Taken	68	85	96		56	96	71%
New Pendings	19	35	20		22	20	-9%
Closed Sales	28	20	21		18	21	17%
Price/SF	\$223	\$264	\$186		217	\$186	-14%
Avg Price	\$277,083	\$371,445	\$198,412	\$246,	286	\$198,412	-19%
		<\$200k					
	Nov '23	Dec '23	Jan '24			YTD	
	100 23	Dec 25	Jan 24		'23	'24	(+/-)
Listings Taken	16	39	38		24	38	58%
New Pendings	6	16	11		5	11	120%
Closed Sales	10	5	13		7	13	86%
Price/SF	\$97	\$96	\$108	\$	100	\$108	8%
		\$200k-\$400k					
	Nov '23	Dec '23	Jan '24			YTD	
					'23	'24	(+/-)
Listings Taken	26	29	33		21	33	57%
New Pendings	9	8	5		9	5	-44%
Closed Sales	14	6	5	<i>•</i>	8	5	-38%
Price/SF	\$272	\$275	\$236	\$	222	\$236	6%
		>\$400k					
	Nov '23	Dec '23	Jan '24		'23	YTD '24	(+/-)
Listings Taken	26	17	25		23 11	24	(+/-)
New Pendings	20	17	23		8	23 4	-50%
Closed Sales	4	9	3		3	4	-30%
Price/SF	\$267	\$309	\$338	¢	339	\$338	0%
11100/31	φ207	\$50 <i>7</i>	<i>\$</i> 330	ې بې	557	φυυσ	070

#### Downriver

**Single-Family Homes** 

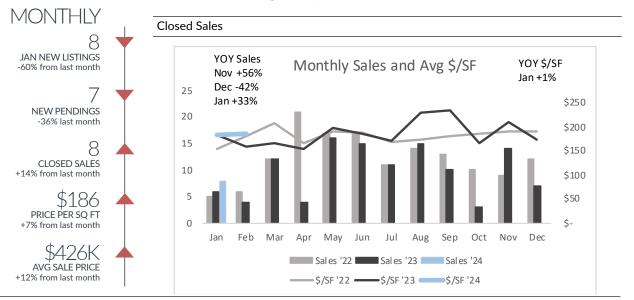


		All Price Range	S			
	NI 100	D 100	1 10.4	,	YTD	
	Nov '23	Dec '23	Jan '24	'23	'24	(+/-)
Listings Taken	379	362	389	295	389	32%
New Pendings	254	217	254	270	254	-6%
Closed Sales	266	246	183	198	183	-8%
Price/SF	\$160	\$150	\$154	\$141	\$154	9%
Avg Price	\$204,189	\$198,284	\$194,210	\$173,426 \$	194,210	12%
		<\$150k				
	Nov '23	Dec '23	Jan '24		YTD	
	1107 23	Dec 25	Jan 24	'23	'24	(+/-)
Listings Taken	134	115	144	113	144	27%
New Pendings	85	67	83	104	83	-20%
Closed Sales	69	78	51	89	51	-43%
Price/SF	\$115	\$111	\$108	\$111	\$108	-3%
		\$150k-\$300k				
	Nov '23	Dec '23	Jan '24		YTD	
	NUV 23	Dec 25	Jan 24	'23	'24	(+/-)
Listings Taken	189	167	176	148	176	19%
New Pendings	136	125	137	141	137	-3%
Closed Sales	157	132	111	87	111	28%
Price/SF	\$166	\$160	\$166	\$150	\$166	10%
		>\$300k				
	Nov '23	Dec '23	Jan '24		YTD	
	1107 23	Dec 23	Jail 24	'23	'24	(+/-)
Listings Taken	56	80	69	34	69	103%
New Pendings	33	25	34	25	34	36%
Closed Sales	40	36	21	22	21	-5%
Price/SF	\$184	\$169	\$172	\$172	\$172	0%

Data source: Realcomp MLS using Great Lakes Repository Data.

### **Grosse Ile**

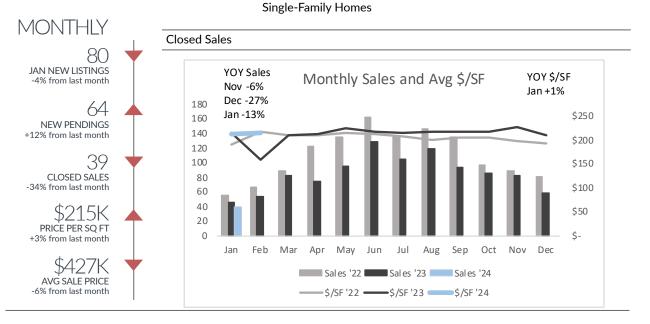




		All Thee Runge			
	Nov '23	Dec '23	Jan '24	YTD '23 '24 (+/-	,
Listings Taken	13	20	8	10 8 -209	
New Pendings	15	11	8 7	5 7 40%	
Closed Sales	13	7	8	6 8 33%	
Price/SF	\$210	, \$174	\$186	\$183 \$186 1%	
Avg Price	\$426,250	\$381,643	\$426,125	\$325,167 \$426,125 31%	
, wg i nee	φ 120,200	<\$350k	φ 120,120	\$025,107 \$ 126,125 \$ 017	•
		- <del></del> <del></del>			
	Nov '23	Dec '23	Jan '24	YTD	
		,	_	'23 '24 (+/-	
Listings Taken	4	6	5	4 5 25%	
New Pendings	10 7	4 5	4 3	3 4 33% 5 3 -409	
Closed Sales Price/SF	\$165	5 \$146	3 \$161	5 3 -409 \$149 \$161 8%	
FILCE/SF	\$10J			\$147 \$101 870	)
		\$350k-\$600k			
	Nov '23	Dec '23	Jan '24	YTD '23 '24 (+/-	.)
Listings Taken	6	13	2	3 2 -339	
New Pendings	2	7	2	2 2 0%	
Closed Sales	4	1	4	- 4 -	
Price/SF	\$192	\$183	\$226	- \$226 -	
		>\$600k			
	NL 100	D 100	1 10.4	YTD	
	Nov '23	Dec '23	Jan '24	'23 '24 (+/-	-)
Listings Taken	3	1	1	3 1 -679	%
New Pendings	3	-	1	- 1 -	
Closed Sales	3	1	1	1 1 0%	5
Price/SF	\$317	\$281	\$151	\$329 \$151 -549	%
Data source: Realcomp I	MLS using Great Lakes Repo	ository Data			



# Plymouth/Canton

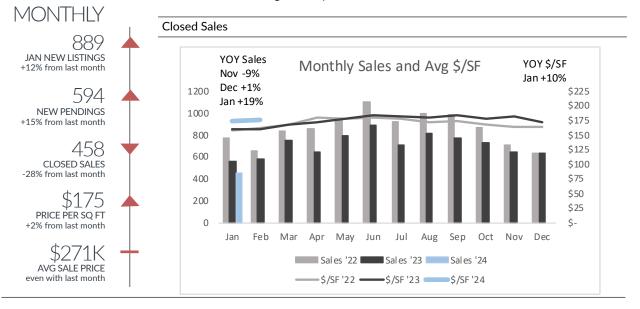


		All Price Range	S			
	Nov '23	Dec '23	Jan '24	'23	YTD '24	(+/-)
Listings Taken New Pendings Closed Sales Price/SF Avg Price	87 71 83 \$227 \$455,630	83 57 59 \$209 \$454,754	80 64 39 \$215 \$427,054	77 64 45 \$213 \$473,622	80 64 39 \$215 \$427,054	4% 0% -13% 1% -10%
		<\$350k				
	Nov '23	Dec '23	Jan '24	'23	YTD '24	(+/-)
Listings Taken New Pendings Closed Sales Price/SF	19 16 24 \$214	22 18 15 \$201	17 17 19 \$230	19 17 14 \$178	17 17 19 \$230	-11% 0% 36% 29%
		\$350k-\$600k				
	Nov '23	Dec '23	Jan '24	'23	YTD '24	(+/-)
Listings Taken New Pendings Closed Sales Price/SF	40 40 48 \$227	40 26 33 \$208	36 36 14 \$193	41 32 26 \$195	36 36 14 \$193	-12% 13% -46% -1%
		>\$600k				
	Nov '23	Dec '23	Jan '24	'23	YTD '24	(+/-)
Listings Taken New Pendings Closed Sales Price/SF	28 15 11 \$241	21 13 11 \$215	27 11 6 \$230	17 15 5 \$358	27 11 6 \$230	59% -27% 20% -36%

Data source: Realcomp MLS using Great Lakes Repository Data.

# Macomb County

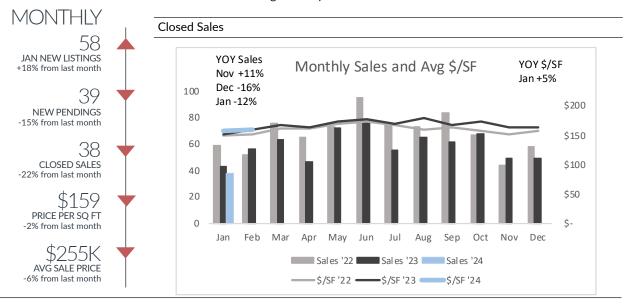
**Single-Family Homes** 



		All Price Range	S				
	Nov '23	Dec '23	Jan '24			YTD	
	NUV 23	Dec 25	Jan 24		'23	'24	(+/-)
Listings Taken	920	797	889		90	889	0%
New Pendings	667	517	594		20	594	-18%
Closed Sales	639	637	458	-	62	458	-19%
Price/SF	\$181	\$171	\$175		.59	\$175	10%
Avg Price	\$293,065	\$272,334	\$271,209	\$251,9	91	\$271,209	8%
		<\$200k					
	Nov '23	Dec '23	Jan '24			YTD	
	100 25	Dec 25	Jan 24		'23	'24	(+/-)
Listings Taken	306	284	319	3	10	319	3%
New Pendings	241	182	198	2	70	198	-27%
Closed Sales	201	215	161	2	35	161	-31%
Price/SF	\$128	\$122	\$127	\$1	.21	\$127	4%
		\$200k-\$400k					
	No. 100	D 100	Law 10.4			YTD	
	Nov '23	Dec '23	Jan '24		'23	'24	(+/-)
Listings Taken	417	308	400	3	80	400	5%
New Pendings	311	243	291	3	36	291	-13%
Closed Sales	318	305	223	2	57	223	-13%
Price/SF	\$181	\$180	\$181	\$1	.69	\$181	7%
		>\$400k					
	Nov '23	Dec '23	Jan '24			YTD	
	INOV 23	Dec 23	Jan 24		'23	'24	(+/-)
Listings Taken	197	205	170	2	00	170	-15%
New Pendings	115	92	105	1	14	105	-8%
Closed Sales	120	117	74		70	74	6%
Price/SF	\$213	\$198	\$207	\$1	.87	\$207	10%

# **Clinton** Twp

**Single-Family Homes** 

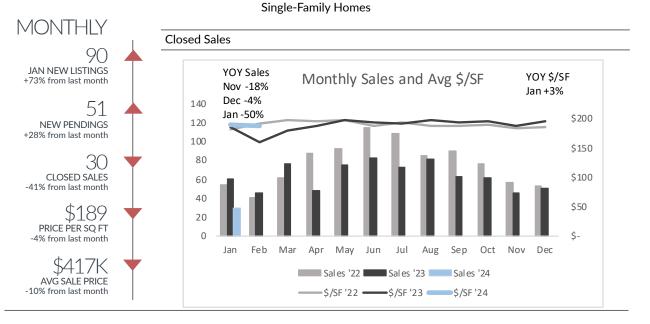


		All Price Range	S			
	NU 100	D 100			YTD	
	Nov '23	Dec '23	Jan '24	'23	'24	(+/-)
Listings Taken	86	49	58	60	58	-3%
New Pendings	57	46	39	54	39	-28%
Closed Sales	49	49	38	43	38	-12%
Price/SF	\$164	\$163	\$159	\$151	\$159	5%
Avg Price	\$251,129	\$270,396	\$255,221	\$254,347	\$255,221	0%
		<\$200k				
	Nov '23	Dec '23	Jan '24		YTD	
				'23	'24	(+/-)
Listings Taken	21	12	12	21	12	-43%
New Pendings	15	9	8	19	8	-58%
Closed Sales	16	9	8	10	8	-20%
Price/SF	\$136	\$131	\$108	\$114	\$108	-5%
		\$200k-\$400k				
	Nov '23	Dec '23	Jan '24		YTD	
	1107 23	Dec 25	Jan 24	'23	'24	(+/-)
Listings Taken	58	24	40	36	40	11%
New Pendings	38	34	28	31	28	-10%
Closed Sales	29	37	28	33	28	-15%
Price/SF	\$173	\$166	\$168	\$159	\$168	5%
		>\$400k				
	Nov '23	Dec '23	Jan '24		YTD	
				'23	'24	(+/-)
Listings Taken	7	13	6	3	6	100%
New Pendings	4	3	3	4	3	-25%
Closed Sales	4	3	2	-	2	#DIV/0!
Price/SF	\$167	\$176	\$186	#DIV/0!	\$186	#DIV/0!

Data source: Realcomp MLS using Great Lakes Repository Data.



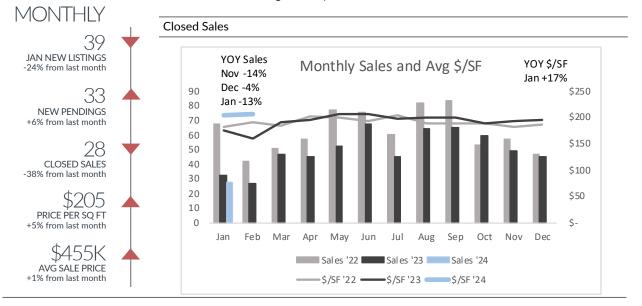
# Macomb Township



		All Price Range	S			
	Nov '23	Dec '23	Jan '24		YTD	
	INOV 23	Dec 23	Jan 24	'23	'24	(+/-)
Listings Taken	68	52	90	70	90	29%
New Pendings	57	40	51	56	51	-9%
Closed Sales	46	51	30	60	30	-50%
Price/SF	\$187	\$196	\$189	\$184	\$189	3%
Avg Price	\$406,103	\$464,598	\$417,119	\$415,603	\$417,119	0%
		<\$350k				
	Nov '23	Dec '23	Jan '24		YTD	
	100 25	Dec 25	Jan 24	'23	'24	(+/-)
Listings Taken	16	11	14	18	14	-22%
New Pendings	12	3	12	11	12	9%
Closed Sales	15	7	7	16	7	-56%
Price/SF	\$181	\$195	\$162	\$173	\$162	-7%
		\$350k-\$600k				
	Nov '23	Dec '23	Jan '24		YTD	
	NOV 23	Dec 23	Jan 24	'23	'24	(+/-)
Listings Taken	47	26	42	42	42	0%
New Pendings	43	31	29	40	29	-28%
Closed Sales	31	40	19	37	19	-49%
Price/SF	\$189	\$194	\$192	\$179	\$192	7%
		>\$600k				
	Nov '23	Dec '23	Jan '24		YTD	
	NUV 23	Dec 23	Jail 24	'23	'24	(+/-)
Listings Taken	5	15	34	10	34	240%
New Pendings	2	6	10	5	10	100%
Closed Sales	-	4	4	7	4	-43%
Price/SF	#DIV/0!	\$217	\$200	\$223	\$200	-10%

# Shelby Twp

Single-Family Homes

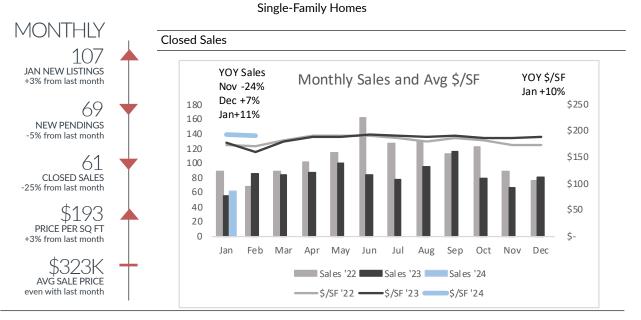


		All Price Range	S				
	NJ 100	D 100	1 10.4			YTD	
	Nov '23	Dec '23	Jan '24		'23	'24	(+/-)
Listings Taken	66	51	39		89	39	-56%
New Pendings	52	31	33		34	33	-3%
Closed Sales	49	45	28		32	28	-13%
Price/SF	\$192	\$195	\$205		\$174	\$205	17%
Avg Price	\$419,523	\$452,129	\$454,786	\$39	96,638	\$454,786	15%
		<\$300k					
	Nov '23	Dec '23	Jan '24			YTD	
					'23	'24	(+/-)
Listings Taken	14	10	14		10	14	40%
New Pendings	10	7	12		10	12	20%
Closed Sales	17	8	6		15	6	-60%
Price/SF	\$181	\$193	\$180		\$149	\$180	21%
		\$300k-\$600k					
	Nov '23	Dec '23	Jan '24			YTD	
					'23	'24	(+/-)
Listings Taken	29	16	18		24	18	-25%
New Pendings	34	19	12		12	12	0%
Closed Sales	22	28	18		11	18	64%
Price/SF	\$181	\$182	\$190		\$173	\$190	10%
		>\$600k					
	Nov '23	Dec '23	Jan '24			YTD	
	NUV 25				'23	'24	(+/-)
Listings Taken	23	25	7		55	7	-87%
New Pendings	8	5	9		12	9	-25%
Closed Sales	10	9	4		6	4	-33%
Price/SF	\$217	\$225	\$266		\$203	\$266	31%

Data source: Realcomp MLS using Great Lakes Repository Data.



# **Sterling Heights**

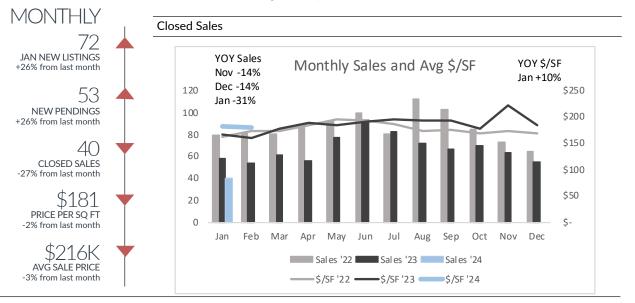


		All Price Range	S				
	NI 100	D 100	1 10.4			YTD	
	Nov '23	Dec '23	Jan '24		'23	'24	(+/-)
Listings Taken	100	104	107		101	107	6%
New Pendings	75	73	69		96	69	-28%
Closed Sales	67	81	61		55	61	11%
Price/SF	\$187	\$188	\$193		\$176	\$193	10%
Avg Price	\$332,319	\$322,449	\$323,121	\$296	5,195	\$323,121	9%
		<\$250k					
	Nov '23	Dec '23	Jan '24			YTD	
		Dec 25			'23	'24	(+/-)
Listings Taken	22	6	10		13	10	-23%
New Pendings	16	9	8		25	8	-68%
Closed Sales	12	16	9		16	9	-44%
Price/SF	\$169	\$175	\$202		\$167	\$202	21%
		\$250k-\$400k					
	Nov '23	Dec '23	Jan '24			YTD	
	INOV 23	Dec 23	Jan 24		'23	'24	(+/-)
Listings Taken	54	56	74		70	74	6%
New Pendings	49	52	46		61	46	-25%
Closed Sales	43	50	41		33	41	24%
Price/SF	\$184	\$186	\$189		\$175	\$189	8%
		>\$400k					
	Nov '23	Dec '23	Jan '24			YTD	
	NUV 23	Dec 25	Jan 24		'23	'24	(+/-)
Listings Taken	24	42	23		18	23	28%
New Pendings	10	12	15		10	15	50%
Closed Sales	12	15	11		6	11	83%
Price/SF	\$202	\$200	\$200		\$192	\$200	4%



# **St Clair Shores**

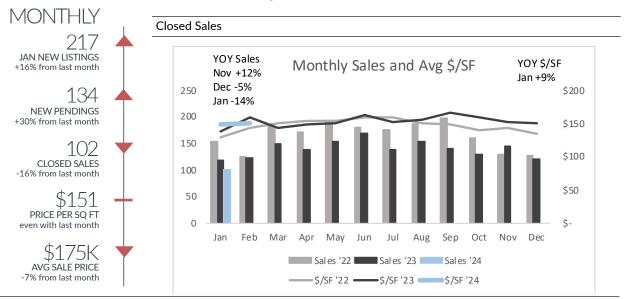




		All Price Range	25			
					YTD	
	Nov '23	Dec '23	Jan '24	'23	'24	(+/-)
Listings Taken	73	57	72	73	72	-1%
New Pendings	61	42	53	79	53	-33%
Closed Sales	63	55	40	58	40	-31%
Price/SF	\$221	\$184	\$181	\$165	\$181	10%
Avg Price	\$303,969	\$222,571	\$215,610	\$200,670	\$215,610	7%
		<\$175k				
	NI 100	D 100	1 10.4		YTD	
	Nov '23	Dec '23	Jan '24	'23	'24	(+/-)
Listings Taken	9	7	9	12	9	-25%
New Pendings	5	10	9	18	9	-50%
Closed Sales	13	9	7	14	7	-50%
Price/SF	\$142	\$130	\$139	\$126	\$139	10%
		\$175k-\$300k				
	NU 100	<b>D</b> 100	1 10.4		YTD	
	Nov '23	Dec '23	Jan '24	'23	'24	(+/-)
Listings Taken	53	43	56	55	56	2%
New Pendings	50	30	37	54	37	-31%
Closed Sales	40	41	31	43	31	-28%
Price/SF	\$203	\$193	\$190	\$175	\$190	8%
		>\$300k				
	Nov '23	Dec '23	Jan '24		YTD	
		Dec 23		'23	'24	(+/-)
Listings Taken	11	7	7	6	7	17%
New Pendings	6	2	7	7	7	0%
Closed Sales	10	5	2	1	2	100%
Price/SF	<b>\$294</b> ALS using Great Lakes Rep	\$201	\$172	\$202	\$172	-15%

### Warren

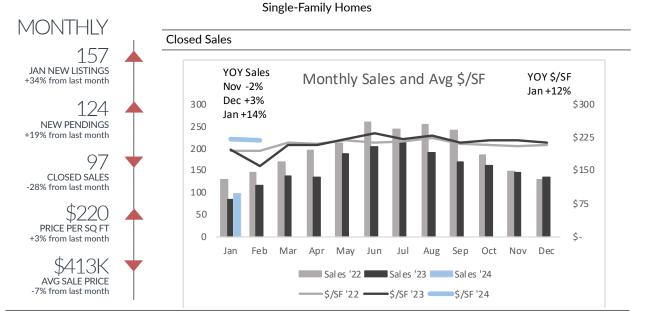
**Single-Family Homes** 



		All Price Range	S			
	Nov '23	Dec '23	Jan '24	'23	YTD '24	(+/-)
Listings Taken New Pendings	189 134	187 103	217 134	175 162	217 134	24% -17%
Closed Sales Price/SF	145 \$153	121 \$151	102 \$151	119 \$139	102 \$151	-14% 9%
Avg Price	\$189,507	\$187,390	\$174,953	\$161,386	\$174,953	8%
		<\$125k				
	Nov '23	Dec '23	Jan '24	'23	YTD '24	(+/-)
Listings Taken	45	57	56	46	56	22%
New Pendings	37	29	39	44	39	-11%
Closed Sales Price/SF	38 \$97	37 \$96	33 \$98	41 \$87	33 \$98	-20% 12%
11100/01	Ψ77	\$125k-\$250k	<i>\$</i> 70	<i>\$</i> 07	<i></i>	1270
	NI 100	D 100	1 104		YTD	
	Nov '23	Dec '23	Jan '24	'23	'24	(+/-)
Listings Taken	108	98	127	97	127	31%
New Pendings	73	51	71	95	71	-25%
Closed Sales	68	58	49	68	49	-28%
Price/SF	\$159	\$162	\$166	\$156	\$166	6%
		>\$250k				
	Nov '23	Dec '23	Jan '24	'23	YTD '24	(+/-)
Listings Taken	36	32	34	32	34	6%
New Pendings	24	23	24	23	24	4%
Closed Sales	39	26	20	10	20	100%
Price/SF	\$177	\$176	\$177	\$174	\$177	2%



# Livingston County

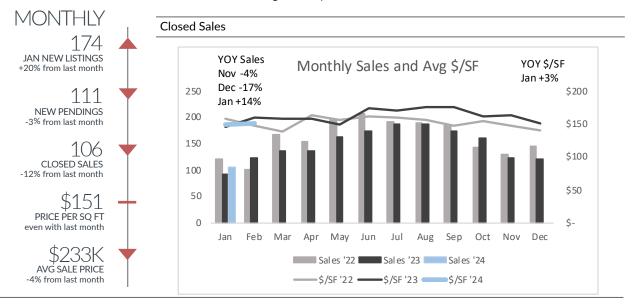


		All Price Range	S			
	Nov '23	Dec '23	Jan '24	'23	YTD '24	(+/-)
Listings Taken New Pendings	216 132	117 104	157 124	136 133	157 124	15% -7%
Closed Sales	146	134	97	85	97	14%
Price/SF	\$218	\$213	\$220	\$196	\$220	12%
Avg Price	\$414,937	\$445,579	\$412,554	\$366,460	\$412,554	13%
		<\$300k				
	Nov '23	Dec '23	Jan '24	'23	YTD '24	(+/-)
Listings Taken	53	29	31	38	31	-18%
New Pendings	37	29	24	39	24	-38%
Closed Sales	34	32	19	28	19	-32%
Price/SF	\$166	\$158	\$174	\$168	\$174	4%
		\$300k-\$500k				
	Nov '23	Dec '23	Jan '24		YTD	
				'23	'24	(+/-)
Listings Taken	104	57	85	69	85	23%
New Pendings Closed Sales	67 83	51 65	79 53	69 43	79 53	14% 23%
Price/SF	\$210	\$202	\$205	43 \$195	\$205	23% 5%
	\$210	>\$500k	<i>\$</i> 205	φ175	φ205	570
		φυσυκ			YTD	
	Nov '23	Dec '23	Jan '24	'23	'24	(+/-)
Listings Taken	59	31	41	29	41	41%
New Pendings	28	24	21	25	21	-16%
Closed Sales	29	37	25	14	25	79%
Price/SF	\$263	\$250	\$268	\$227	\$268	18%

Data source: Realcomp MLS using Great Lakes Repository Data.

# St. Clair County

Single-Family Homes



		All Price Range	S			
	N. 100	D 100	1 104		YTD	
	Nov '23	Dec '23	Jan '24	'23		(+/-)
Listings Taken	212	145	174	147	174	18%
New Pendings	125	115	111	129	111	-14%
Closed Sales	124	120	106	93	106	14%
Price/SF	\$163	\$151	\$151	\$146	\$151	3%
Avg Price	\$247,864	\$242,417	\$232,821	\$226,681	\$232,821	3%
		<\$175k				
	Nov '23	Dec '23	Jan '24		YTD	
				'23		(+/-)
Listings Taken	61	36	53	43	53	23%
New Pendings	52	34	33	43	33	-23%
Closed Sales	44	43	39	39	39	0%
Price/SF	\$97	\$107	\$100	\$98	\$100	2%
		\$175k-\$350k				
	Nov '23	Dec '23	Jan '24		YTD	
	NUV 23	Dec 25	Jan 24	'23	'24	(+/-)
Listings Taken	105	82	82	74	82	11%
New Pendings	53	60	62	57	62	9%
Closed Sales	53	57	54	40	54	35%
Price/SF	\$164	\$161	\$155	\$151	\$155	3%
		>\$350k				
	Nov '23	Dec '23	Jan '24		YTD	
	1100 25			'23		(+/-)
Listings Taken	46	27	39	30	39	30%
New Pendings	20	21	16	29	16	-45%
Closed Sales	27	20	13	14	13	-7%
Price/SF	\$220	\$178	\$219	\$208	\$219	5%