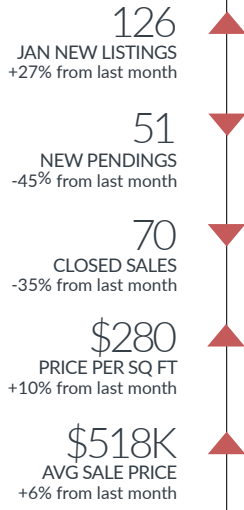
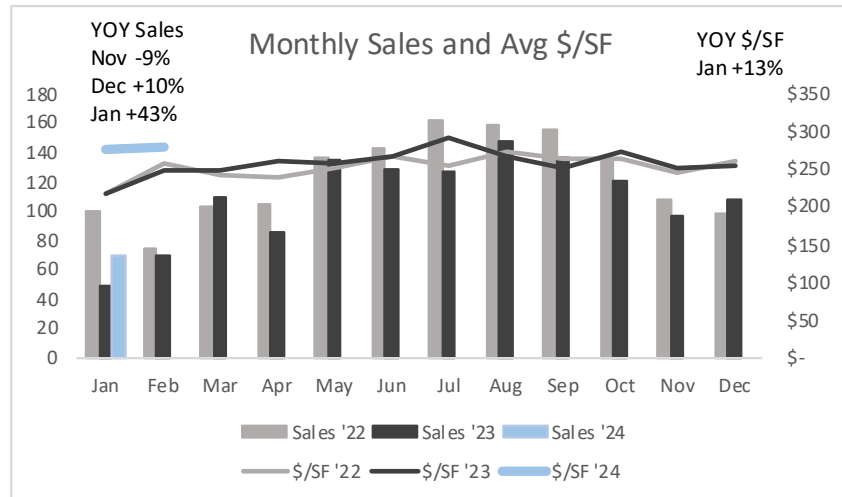


Grand Traverse County

MONTHLY



Closed Sales



Property Type		Nov '23	Dec '23	Jan '24	YTD '24 vs.	
					'22	'23
All Combined	Sales	97	108	70	-30%	43%
	Avg Price	\$486,754	\$488,149	\$518,355	30%	21%
Waterfront	Sales	19	9	11	0%	120%
	Avg Price	\$823,674	\$1,071,500	\$1,181,364	133%	30%
Non-Waterfront	Sales	57	80	47	-27%	21%
	Avg Price	\$430,578	\$447,289	\$402,828	3%	6%
Condo	Sales	21	19	12	-52%	140%
	Avg Price	\$334,400	\$383,868	\$363,075	-2%	11%

Price Range		Nov '23	Dec '23	Jan '24	YTD '24 vs.	
					'22	'23
All Combined	Sales	97	108	70	-30%	43%
	\$/SF	\$251	\$253	\$280	29%	29%
	Avg Price	\$486,754	\$488,149	\$518,355	30%	21%
<\$350k	Sales	38	51	31	-47%	35%
	\$/SF	\$206	\$212	\$219	14%	24%
\$350k-\$700k	Sales	44	43	30	-6%	36%
	\$/SF	\$225	\$246	\$234	10%	14%
>\$700k	Sales	15	14	9	0%	125%
	\$/SF	\$352	\$304	\$475	69%	27%

Data source: NGLR MLS