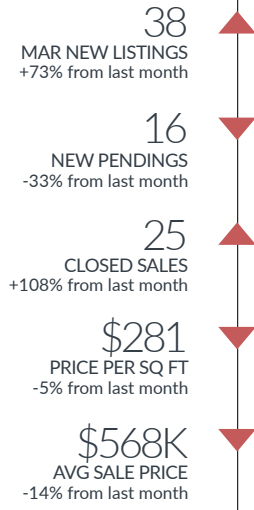
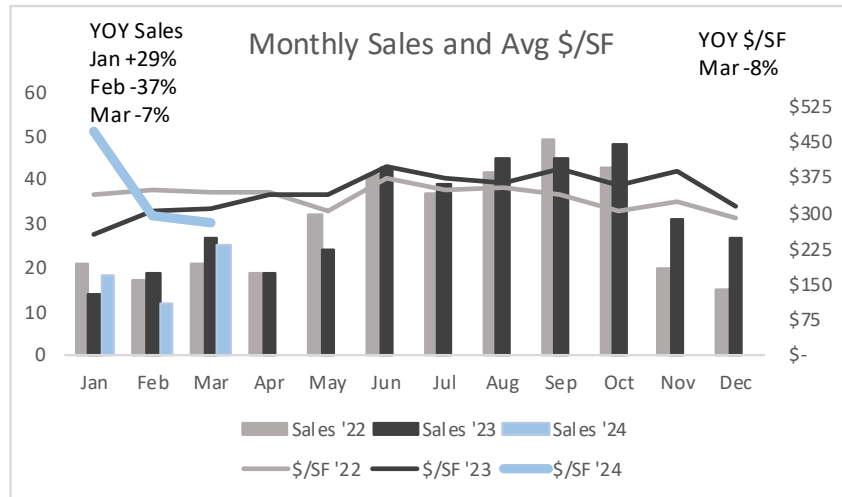


Leelanau County

MONTHLY



Closed Sales



Property Type		Jan '24	Feb '24	Mar '24	YTD '24 vs.	
					'22	'23
All Combined	Sales	18	12	25	-7%	-8%
	Avg Price	\$883,016	\$660,275	\$567,676	-13%	16%
Waterfront	Sales	5	3	5	0%	18%
	Avg Price	\$1,958,000	\$1,238,300	\$1,178,000	-15%	36%
Non-Waterfront	Sales	9	9	10	-15%	-18%
	Avg Price	\$499,642	\$467,600	\$445,850	-23%	-6%
Condo	Sales	4	0	10	8%	-7%
	Avg Price	\$401,875	-	\$384,340	21%	-10%

Price Range		Closed Sales by Price Range			YTD '24 vs.	
		Jan '24	Feb '24	Mar '24	'22	'23
All Combined	Sales	18	12	25	-7%	-8%
	\$/SF	\$470	\$296	\$281	-1%	16%
	Avg Price	\$883,016	\$660,275	\$567,676	-13%	16%
<\$500k	Sales	9	6	14	-3%	-6%
	\$/SF	\$252	\$259	\$195	23%	-2%
\$500k-\$1m	Sales	5	5	9	12%	-17%
	\$/SF	\$307	\$247	\$353	9%	13%
>\$1m	Sales	4	1	2	-42%	17%
	\$/SF	\$973	\$560	\$338	12%	14%